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# THE ITALIAN WINE MAGAZINE BUYER'S • GUIDE

SUPPLEMENT TO THE ITALIAN FOOD MAGAZINE  
YEAR 7 - N° 3 • FEBRUARY 2019

# PROWEIN 2019

## PRODUCTS SHOWCASE

### EXCELLENCES • STRATEGIES • COMPANIES

by Riccardo Colletti

# MORE COURAGE AND MORE NETWORKING TO EXPORT MORE

2019's very first international testing ground for Italian wine has come: Prowein. A strategic and not-to-be-missed business hub (together with Vinitaly), that somehow paves the way for the months ahead.

As usual, a large number of Italian wineries will be exhibiting in Düsseldorf, showcasing a varied and high-end product selection, often characterized by new labels and captivating design. Wines that perfectly portray the expertise of Italian master winemakers, as well as the unique features of our territories - as highlighted by the rich product preview published in this issue of *The Italian Wine Magazine* - and that embody a strong heritage, that makes us more and more competitive on global markets.

Final figures have not been released yet, but according to the latest available data - collected by the Vinitaly-Nomisma Wine-monitor Observatory - Italian exports registered a 3.8% value increase last year, at 6.2 million euro. A positive outcome, although inferior to the ones achieved by France (+4.8%) and Spain (+5.2%).

That is to say: Italy keeps on growing, but at slightly slower pace than it did in the last ten years. On one side, we lost ground

in some key markets (namely Germany, Switzerland, Japan and the United States), but on the other side, we managed to open up new interesting markets. Yet, according to OIV (International Organisation of Vine and Wine) indicators, global wine consumption is almost back to pre-crisis levels (2018), standing at around 244 million hectoliters. Since the beginning of the Millennium, China almost doubled this value, while the United States remain the largest destination market on a global scale, at over 32.6 million hectoliters. If we look at the overall global trade, in 2018 it was worth approximately 31 billion euro.

Therefore, the international scenario provides with plenty new opportunities, but also demands for well-structured and organized companies, willing to explore new regions and channels (and too often the online channel has not been properly addressed yet). The importance of networking is growing too: stay together in order to be more and more competitive, and improve one's business model according to the changes that are taking place in the global economy.

The Italy of wine is facing a tough match, but has the goods to play it, and win it.

## PIÙ CORAGGIO E PIÙ SISTEMA PER FARE PIÙ EXPORT

*Il vino d'Italia alla prima grande prova del 2019 sui mercati internazionali: Prowein. Un appuntamento ormai strategico e ineludibile (insieme con Vinitaly), che in qualche misura traccia il solco e la linea del business dei mesi a venire.*

*È un'Italia del vino che, come da tradizione, si presenta in grande stile a Düsseldorf. Allineando per numero e per qualità un'offerta di prim'ordine, puntualmente rinnovata e riscoperta nelle etichette e nel contenuto. E che valorizza competenze e territorialità - come dimostra l'ampia panoramica pubblicata in questa edizione della nostra rivista The Italian Wine Magazine - che costituiscono il vero patrimonio per rilanciare la sfida dell'export.*

*In tal senso, attendendo i numeri definitivi 2018, gli ultimi dati - raccolti dall'Osservatorio Vinitaly-Nomisma WineMonitor - stimano per il vino d'Italia un incremento a valore del 3,8%, per un totale di 6,2 miliardi di euro. Una performance positiva e in crescita, ancorché inferiore a quelle collezionate dai "cugini" francesi (+4,8%) e dalla Spagna (+5,2%).*

*L'Italia, dunque, avanza. Ma con un passo di carica meno brillante anche dei valori medi dell'ultimo decennio: le contrazioni su alcuni territori cruciali (segnatamente Germania, Svizzera, Giappone e Stati Uniti) hanno lascia-*

*to il segno, benché compensate da incrementi su altri mercati. Eppure, stando agli indicatori dell'Oiv (l'Organizzazione Internazionale della Vigna e del Vino), il consumo mondiale di vino ha quasi recuperato dai valori pre-crisi del 2008, attestandosi a circa 244 milioni di ettolitri. Con la Cina che ha più che raddoppiato la capacità di assorbimento rispetto a inizio millennio. E con gli Stati Uniti che continuano a confermarsi il primo mercato mondiale, con oltre 32,6 milioni di ettolitri. Mentre se si guarda al valore complessivo degli scambi internazionali, anche qui il sole continua a splendere: nel 2018, raggiunta quota 31 miliardi di euro. Insomma, il perimetro operativo si conferma ricco di opportunità. Ma richiede anche un modus operandi sempre più strutturato e forte. Soprattutto coraggioso nell'andare a esplorare nuove aree o canali di business (in molti casi si evidenziano ritardi ad esempio sul versante dell'online). Ma ancor più decisivo appare il bisogno di fare sistema: stando uniti, compatiti, facendo gruppo proprio per competere in maniera più solida e guardare con un approccio rinnovato al business model, mettendolo in linea cioè con il grande cambiamento in atto nell'economia globale. La partita da giocare è impegnativa. Ma l'Italia del vino ha tutte le carte in regola per giocarla. E vincerla.*



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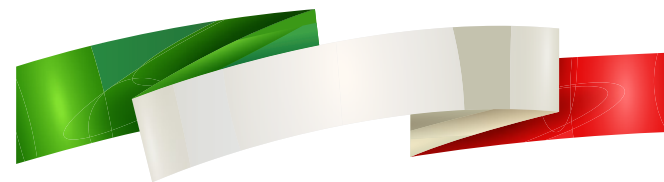
Managing director: ANGELO FRIGERIO  
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Corso della Resistenza, 23 - 20821 - Meda (MB)  
Tel. +39 0362 600463/4/5/9  
Fax. +39 0362 600616 - e-mail: info@tespi.net  
Anno 7 - numero 3 - febbraio 2019

Periodico bimestrale - Registrazione al Tribunale di Milano n. 38 del 25 febbraio 2015  
Stampa: Ingraph - Seregno (MB)

Poste Italiane Spa - Sped. in Abbonamento  
Postale DL 353/2003 - (conv. in L. 27.02.2004, n.46) art. 1, comma 1, LO/MI

Una copia 1,00 euro -  
Abbonamento annuo 20,00 euro  
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## MEZZACORONA: THE CLASSIC LINE'S NEW LOOK PAYS GREATER ATTENTION TO SUSTAINABILITY

In 2019, Mezzacorona's 'Classic Line' unveils a brand-new image. The Trentino-based winery has indeed decided to communicate - also through the design of its labels - the greater attention it pays to sustainability. It is evident both on the back and on the front of the new packaging. With clear references to 'green' production methods. "In detail, two main strengths of our wines are displayed on the new bottles", the company explained. "The is to say a reference to hand harvest, on the front, with the claim 'Hand-picked', and our commitment to a 'Sustainable agriculture'. On the back of the label, instead, we communicate the important goal achieved by all of our members: the SQNI certification (National Quality System of Integrated Production) that guarantees the sustainability of the whole production process, from land to wine."

Nevertheless, those related to sustainability are not the only features that stand

out in the new label of the 'Classic Line'. The restyle includes more modern and bright colors, as well as higher visibility for the Mezzacorona brand and its members. All of the values that have always distinguished the brand are highlighted, starting from the connection with the Trentino territory and the century old wine making tradition, without forgetting the central role played by winegrowers and the respect for the environment. Key themes that describe a fast-growing company - with revenue exceeding 188 million euro, 80% generated in 60 countries, from the US to the Far East -, able to pursue important business goals with a special attention to Corporate Social Responsibility (Csr). This is highlighted also in the Sustainabi-



lity Report 2018, where all the activities performed by the company in order to promote sustainable practices and measure the environmental impact of its daily work are largely detailed.

It is worth remembering how, since 1995, Mezzacorona has allocated more than 11.2 million euro for environmental projects.

"Over 30 years ago, Mezzacorona was the very first winery in Trentino and in the whole country to introduce integrated production methods alternative to pesticides", said the president Luca Rigotti. "Today, the sustainable viticulture methods promoted by the Group have been adopted on all of the 2,800 hectares of vineyards cultivated in Trentino Alto Adige and in the 700 hectares cultivated in Sicily."

### Mezzacorona: la 'Linea classica' svela il suo nuovo volto all'insegna della sostenibilità

La 'Linea classica' firmata Mezzacorona svela, in questo inizio di 2019, il suo nuovo volto. Con la realtà trentina del vino che sceglie, anche nel design delle proprie etichette, di comunicare il suo impegno sempre più marcato in ambito di sostenibilità. Il tema, infatti, risalta graficamente tanto sul fronte, quanto sul retro dei nuovi packaging. Con riferimenti studiati, che sottolineano l'expertise e l'attenzione dell'azienda verso bottiglie sono, in particolare, i principali punti di forza che caratterizzano i nostri prodotti", evidenziano dall'azienda. "Sul fronte, i riferimenti sono alla vendemmia manuale, con il claim 'Raccolto a mano', e al nostro impegno per una 'Agricoltura sostenibile'. A cui si aggiunge, nel retro dell'etichetta, la comunicazione di un importante traguardo raggiunto da tutti i soci della cantina: la certificazione ministeriale Sqnpi - Sistema di qualità nazionale di produzione integrata -, che garantisce la

filiera di qualità sostenibile dalla campagna alla bottiglia di vino". Quelli relativi alla sostenibilità, però, non sono i soli tratti che risaltano sulle nuove etichette della 'Linea classica'. Il restyling ha portato, infatti, toni e colori più moderni e luminosi. Oltre a una maggiore visibilità per il brand Mezzacorona e per la figura dei soci. Sono così esplicitati tutti i valori che contraddistinguono il marchio: a partire dal legame con il territorio trentino e alla secolare tradizione nella produzione di vino, fino alla centralità del ruolo del viticoltore e al rispetto per l'ambiente. Elementi che raccontano di una realtà in forte crescita - oggi supera i 188 milioni di euro di fatturato, l'80% sviluppato in 60 Paesi del mondo, dagli Usa all'Estremo Oriente - e capace di coniugare importanti traguardi commerciali con un'attenzione alla Corporate Social Responsibility (Csr). Lo testimonia anche il Bilancio di Sostenibilità 2018, dove trovano spazio tutti gli interventi che l'azienda sta portando avanti per promuovere pratiche sostenibili e misurare il valore sociale e l'impatto ecologico del proprio impegno quotidiano.

## MONTRESOR ACQUIRED BY THE TERRE CEVICO, VITEVIS AND CANTINA VALPANTENA JOINT VENTURE

The Cantine Giacomo Montresor winery, located in Valpolicella and established in 1892, was acquired by a joint venture formed by Terre Cevico (50% of the shares), Vitevis and Cantina Valpantena (25% of shares respectively). The newly elected president is Marco Nannetti, president of Terre Cevico; vice-president is Luciano Arimini, president of Vitevis. The Board of Directors also includes Paolo Galassi, Ceo of Due Tigli, Alberto Medici, co-owner of Medici Ermete, Alberto Marchisio, general director Vitevis, Massimo Gallina, financial and administrative manager of Terre Cevico, Luigi Turco and Luca Degani, respectively presi-

dent and director of Cantina Valpantena. Finally, Edoardo Montresor was appointed as brand ambassador and marketing manager. The short-term strategies have been already identified. In addition to a restyle of the company brand - now changed into 'Montresor Heritage' - 2.5 million euro have been allocated to investment projects. In the next two years, significant interventions have been planned in order to improve the Montresor production facility in Verona. A selection of the bests Amarone, Valpolicella, Soave, Lugana cru, together with a modernization of vineyards in Capriva del Friuli, Collio Goriziano, is also expected.



From left: Luciano Arimini, Marco Vannetti and Luigi Turco

### La joint venture Terre Cevico, Vitevis e Cantina Valpantena acquisisce Montresor

Ufficializzata l'acquisizione di Cantine Giacomo Montresor, azienda vitivinicola della Valpolicella fondata nel 1892, da parte di una joint venture composta da Terre Cevico (50% delle quote), Vitevis e Cantina Valpantena (con il 25% delle restanti ciascuna). Presidenza affidata a Marco Nannetti, numero uno di Terre Cevico; vice sarà Luciano Arimini, presidente di Vitevis. Nel Cda siederanno Paolo Galassi, amministratore delegato di Due Tigli, Alberto Medici, contitolare di Medici Ermete, Alberto Marchisio, direttore generale Vitevis, Massimo Gallina, direttore amministrativo e finanziario Terre Cevico, Luigi Turco e Luca Degani, rispettivamente presidente e direttore di Cantina Valpantena. A Edoardo Montresor, infine, il ruolo di brand ambassador e responsabile marketing. Già delineate anche le strategie per l'immediato futuro. In aggiunta al restyling del marchio aziendale - che diviene 'Montresor Heritage' -, stanziati 2,5 milioni di euro per un importante piano d'investimenti. Nei prossimi due anni, interventi sono in programma per migliorare lo stabilimento Montresor di Verona. Ma non solo: in agenda, anche l'individuazione dei migliori cru di Amarone, Valpolicella, Soave e Lugana, oltre a un rinnovamento dei vigneti a Capriva del Friuli, nel Collio Goriziano, gestiti dalla controllata Vidussi.



## CANTINA VALTIDONE IS GROWING FAST

Record growth, in 2018, for Cantina Valtidone, the Piacenza-based cooperative founded in 1966 that today counts more than 220 members. "We are very pleased with the results achieved last year", said Mauro Fontana, director. "Total turnover increased by 9%, at over 18.5 million euro. A performance that goes well beyond the goals we set ourselves". The organic business performed very well too. "The 'Biò Valtidone' line has enjoyed great success, to the point that the entire 2017 production was sold out well before year-end", explained Fontana. "For 2019, our goal is set at 100,000 bottles". Exports are on a rising note too. "We are increasing our presence abroad: after building a network in Germany, that is working pretty well, we have opened up the Chinese market for our DOC wines and we are now entering new countries thanks to the partnership with Medici Ermete, that manages the international distribution of the Castelli del Duca range", said the director. "Our ambition remains unchanged: to be more and more a winery of the territory", added Gianpaolo Fornasari, cooperative's president. "This goal has turned into the 'Cantina Valtidone 2020' project, whose goal is to represent, by 2020, the driving force behind Val Tidone and a key tool for the promotion and the economic development of the whole territory, also for what concerns tourism and marketing."

### Cantina Valtidone accelera sul mercato

*Crescita record, nel 2018, per Cantina Valtidone, realtà cooperativa piacentina nata nel 1966, che oggi conta più di 220 soci. "Siamo molto soddisfatti di come abbiamo concluso l'anno", spiega il direttore Mauro Fontana. "Il fatturato è aumentato del 9%, arrivando a superare quota 18,5 milioni di euro. Una performance che va ben oltre gli obiettivi che ci eravamo prefissati". Ottimi i risultati del progetto biologico. "La nostra linea 'Biò Valtidone' ha riscosso un successo straordinario, tanto che tutta la produzione 2017 è andata esaurita ben prima della fine dell'anno", spiega Fontana. "Per il 2019, puntiamo alle 100mila bottiglie". Anche in tema export, i riscontri sono positivi. "Stiamo sviluppando il nostro presidio estero: dopo aver costruito una rete in Germania che sta lavorando molto bene, abbiamo aperto il mercato cinese con le nostre Doc e stiamo sviluppando altri Paesi grazie alla partnership con Medici Ermete, che gestisce la distribuzione internazionale della linea Castelli del Duca", sottolinea il direttore di Cantina Valtidone. "Confermiamo la nostra ambizione di essere sempre più una Cantina territorio", conclude il presidente Gianpaolo Fornasari. "Un'aspirazione che si traduce nel progetto 'Cantina Valtidone 2020', che simboleggia l'obiettivo che ci siamo prefissati: di rappresentare, entro il 2020, il soggetto trainante della Val Tidone e uno strumento di sviluppo economico e promozione per tutto il territorio, anche da un punto di vista di turismo e marketing".*

## VILLA SANDI TO REACH A 100 MILLION EURO TURNOVER

The Venetian Villa Sandi, run by Giancarlo Moretti Polegato, closed 2018 with revenue of approximately 93.9 million euro, with an 8.6% increase over 2017. The winery, one of the most famous in the world of Prosecco, saw its incomes increase by around 50% in the last five years. The success enjoyed by the world-famous bubble wine has determined such results: Villa Sandi's vineyards are located in all of the DOC and DOCG terroirs that make up this Italian Designation of origin. "The investments and the promotional activities carried out abroad had their relevance too, especially outside Europe, as well as the investments made to enhance product quality and biodiversity", said Moretti Polegato. Today, around 60% of sales are abroad. Out of the 100 countries where the winery currently operates, in 2018 the best results were achieved in

Usa, Canada, Australia and Russia. 2019 also started on a bright note. "We have registered a 13% increase in sales - added Moretti Polegato - This is connected with Brexit, since many distributors purchased a higher number of bottles due to the fear of a no-deal scenario, and the consequent increase in duties."



Giancarlo Moretti Polegato

## PASQUA VIGNETI E CANTINE LAUNCHES 'BRASA COÈRTA', ITS FIRST NATURAL WINE

For the Pasqua Vigneti e Cantine winery 2019 opened up with the presentation of the 'Brasa Coèrta' project, a natural wine - 1.800 bottles produced in one year, a blend of Corvina, Corvinone, Rondinella and Cabernet Sauvignon - developed in collaboration with Diego Rossi, of Trippa Milano, and the agronomist Lorenzo Corino. The first step in a long path, for the Verona-based company, for a more and more sustainable viticulture. A further confirmation of the growth achieved by Pasqua Vigneti e Cantine, that closed 2018 with a turnover of 54.7 million euro. For an increase that, in the last four years, stands at +55%, despite the number of bottles produced has remained unchanged. In the last 12 months, exports also provided satisfying results: now they account for 88.7% of the company's turnover.

Pasqua USA and Pasqua Asia performed particularly well: up by 16% and 68.5% respectively in 2018.



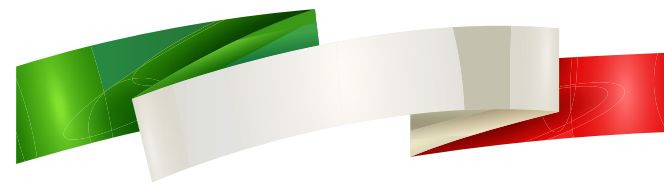
### Pasqua Vigneti e Cantine brinda al lancio di 'Brasa Coèrta', il suo primo vino naturale

*Il 2019 di Pasqua Vigneti e Cantine si apre con la presentazione del progetto 'Brasa Coèrta', un vino naturale - blend di Corvina, Corvinone, Rondinella e Cabernet sauvignon, prodotto in 1800 bottiglie annue -, sviluppato in collaborazione con lo chef Diego Rossi di Trippa Milano e l'agronomo Lorenzo Corino. Il primo passo di un percorso pluriennale, da parte dell'azienda veronese, per una viticoltura sempre più all'insegna della sostenibilità. A ulteriore conferma della crescita di Pasqua Vigneti e Cantine, che archivia il 2018 con un fatturato che tocca quota 54,7 milioni di euro. Nell'ultimo quadriennio, a fronte di un numero di bottiglie prodotte rimasto invariato, l'incremento dei ricavi è stato del +55%. E negli ultimi 12 mesi, ancora ottime conferme sono arrivate dall'export, che vale l'88,7% del business dell'azienda veronese. Da segnalare in particolare le performance delle controllate Pasqua Usa e Pasqua Asia, con gli States a segnare un +16% rispetto al 2018 e l'ambito asiatico a registrare un incremento del +68,5%.*

### Villa Sandi verso quota 100 milioni di euro di fatturato

*La cantina veneta Villa Sandi, guidata da Giancarlo Moretti Polegato, ha chiuso il 2018 con un fatturato a 93,9 milioni di euro, per un incremento dell'8,6% sul 2017. Aumentati del 50%, negli ultimi cinque anni, i ricavi di una tra le aziende simbolo per il mondo del Prosecco. Tra i fattori ad aver maggiormente influito sulle performance, proprio il boom della bollicina veneta, dove Villa Sandi presidia tutte le Doc e Docg che compongono la nota Denominazione made in Italy. "Ma hanno avuto un ruolo decisivo anche gli investimenti nella promozione all'estero, soprattutto fuori dall'Europa. E quelli per aumentare la qualità dei vini e la biodiversità", evidenzia Moretti Polegato. Circa il 60% delle vendite, oggi, fanno riferimento all'export, dove le performance migliori, sui 100 Paesi serviti attualmente dall'azienda, sono state registrate nel 2018 in Usa, Canada, Australia e Russia. Positivo anche l'inizio del 2019. "Abbiamo registrato un aumento delle vendite del 13%", conclude Moretti Polegato. "È un effetto della Brexit. Molti distributori si sono affrettati ad acquistare bottiglie, nel timore del no deal e di aumento dei dazi".*





## CODICE CITRA LAUNCHES THE NEW FERZO MONTEPULCIANO D'ABRUZZO DOP TEATE

Codice Citra - the largest winery in Abruzzo with around 6,000 hectares of vineyards and 3,000 associated members - has kick-started 2019 with many innovations. Starting from the launch of the Ferzo Montepulciano d'Abruzzo Dop Teate 2016. A wine that represents the company's first attempt to produce in Teate, a geographical area in the Chieti province. The aim is to enhance the production of Montepulciano d'Abruzzo Dop in vineyards located in highly suitable hilly terroirs between Costa dei Trabocchi and the slopes of Maiella. In 2018, the cooperative's bottled wine business was worth 40 million euro.

### Codice Citra: arriva il nuovo Ferzo Montepulciano d'Abruzzo Dop Teate

*Codice Citra – la più grande realtà produttiva vitivinicola abruzzese con i suoi 6mila ettari di vigneti coltivati e i 3mila soci – ha inaugurato il 2019 con un pieno di novità. A cominciare dal lancio del Ferzo Montepulciano d'Abruzzo Dop Teate 2016. Un'etichetta che rappresenta la prima esperienza di produzione per la sottozona Teate, area geografica formata da circa un terzo dell'intera provincia di Chieti. L'obiettivo è quello di valorizzare al meglio la produzione di Montepulciano d'Abruzzo Dop proveniente da vigneti posti in terreni altamente vocati situati in posizione collinare tra la Costa dei Trabocchi e i piedi della Maiella. Nel 2018 la cooperativa ha registrato un fatturato per i vini imbottigliati di circa 40 milioni di euro.*



## BANFI: LIMITED EDITION FOR LA PETTEGOLA 2018



Ale Giorgini



Banfi presented the limited edition of La Pettegola 2018. For the second consecutive year, Banfi's Vermentino is offered in a limited edition of only 20,000 bottles, in a version completely reinterpreted by the illustrator Ale Giorgini. Born in 1976 and native of Vicenza, the artist can boast important collaborations with Armani, Jeep, Puma, Warner Bros, Kinder Ferrero, Opinel, Disney, Foot

Locker, Sony, Emirates, Mtv and publications of The Hollywood Reporter, The Boston Globe, Chicago Magazine, Wired Uk, L'Espresso, Il Sole 24 Ore and Il Corriere della Sera. The illustration chosen for La Pettegola 2018 is pink-colored with an intricate tangle of lines and geometries, and wraps the bottle completely. The artwork portrays the perfect setting of a female-only aperitif.

### Banfi: presentata la limited edition de La Pettegola 2018

*Banfi ha presentato la limited edition de La Pettegola 2018. Per il secondo anno consecutivo, il Vermentino dell'azienda toscana viene proposto in edizione limitata di sole 20mila bottiglie, in una versione completamente reinterpretata dall'illustratore Ale Giorgini. L'artista vicentino, classe 1976, nel suo curriculum vanta collaborazione con Armani, Jeep, Puma, Warner Bros, Kinder Ferrero, Opinel, Disney, Foot Locker, Sony, Emirates, Mtv e pubblicazioni su The Hollywood Reporter, The Boston Globe, Chicago Magazine, Wired Uk, L'Espresso, Il Sole 24 Ore e Il Corriere della Sera. L'illustrazione scelta per La Pettegola 2018 Banfi avvolge completamente la bottiglia, in una monocromia rosa e un complesso intreccio di geometrie e linee. Con l'artwork a ritrarre la scenografia perfetta di un aperitivo tutto al femminile.*

## THE HISTORIC GEOGRAFICO COOPERATIVE ACQUIRED BY TENUTE PICCINI



In a business operation worth 7.2 million euro, Tenute Piccini acquired the historic Geografico cooperative, the largest in the Chianti territory. The winery from Gaiole in Chianti, established in 1961 and joined by 60 winegrowers, adds to the seven already owned by the Tuscan Group and belonging to the Piccini family, located in some of the most famous Italian wine regions. Now, the company's reorganization plan includes a three-year project for the modernization of the Barricaia and of the concrete tanks, besides significant investments for the purchase of innovative equipment to further enhance products' quality. The project will be directed by the oenologist Riccardo Cottarella, at the head of the technical team is Alessandro Barabesi. Center stage in this plan is occupied by the Designations from Siena - namely Chianti Classico, Vernaccia di San Gimignano and Chianti Colli Senesi - together with the world-famous Super Tuscans.

### La storica cooperativa del Geografico entra nella scuderia di Tenute Piccini

*Tenute Piccini ha acquisito, in un'operazione dal valore di 7,2 milioni di euro, la storica cooperativa del Geografico, la prima nell'area del Chianti. La realtà vitivinicola di Gaiole in Chianti, fondata nel 1961 e oggi composta da 60 viticoltori, va ad aggiungersi alle sette tenute già del gruppo toscano di proprietà della famiglia Piccini, situate in alcune delle più prestigiose regioni vitivinicole italiane. Ora, il progetto di rilancio della cooperativa passerà da un piano triennale di rinnovo della barricaia e delle vasche in cemento. A cui si aggiungeranno importanti investimenti per l'acquisto di strumenti innovativi a supporto dell'incremento qualitativo dei prodotti. La regia del rilancio è affidata all'enologo Riccardo Cottarella, tra i massimi consulenti enologici al mondo, che sarà affiancato dal giovane talento Alessandro Barabesi, che guiderà il team tecnico. Al centro del nuovo progetto, innanzitutto le Denominazioni senesi – quali Chianti Classico, Vernaccia di San Gimignano e Chianti Colli Senesi –, assieme agli immancabili Super Tuscan.*

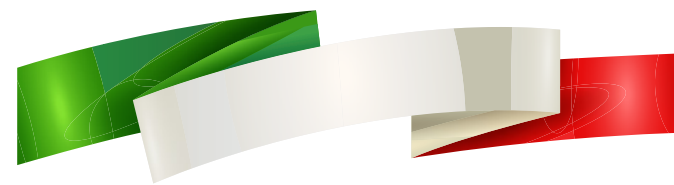
## CANTINA TOLLO: EXPORTS, PREMIUM AND ORGANIC WINES ARE DRIVING GROWTH

Cantina Tollo closed 2018 with revenue for 1.7 million euro, up by 7.5% on a yearly basis. In the last 12 months, the premium line achieved impressive results, showing a 14% increase. Mo - Montepulciano d'Abruzzo Dop Riserva was the most successful of all wines types. Organic wines also enjoyed a positive trend, with sales up by 52% in Italy and by 53% on foreign markets. Exports were on a rising note too: now they account for 32% of the revenue generated by the Abruzzo-based winery, with higher demands from Germany, China, Canada and the United States.

### Cantina Tollo cresce con export, vini premium e bio

*Cantina Tollo chiude il 2018 con un fatturato di 41,7 milioni di euro, in crescita del +7,5% su base annua. Spiccano nel bilancio di questi ultimi 12 mesi le ottime performance dei vini della linea premium, che segnano un incremento del +14%, guidati dal Mo - Montepulciano d'Abruzzo Dop Riserva. Positivi anche i risultati dei vini biologici, che confermano il trend di crescita nelle vendite: +52% in Italia e +53% all'estero. Segno più per l'export, che rappresenta il 32% del fatturato della cantina abruzzese: negli scorsi 12 mesi, registrati ottimi andamenti, in particolare, in Germania, Cina, Canada e Stati Uniti.*





## TERRE CEVICO IS GROWING THANKS TO EXPORTS: TOTAL REVENUE AT 164 MILLION EURO

Terre Cevico's business is growing fast. The cooperative from Romagna - 5,000 winegrowers, 7,000 hectares cultivated, 1.6 million quintals of grapes collected in the 2018 harvest and a yearly production of 100 million bottles - presented the results achieved in the 2017/2018 season. Exports, in particular, were worth 42.9 million euro, up by 28%. Revenue reached 103 million euro, while consolidated revenue (Terre Cevico, Le Romagnole, Colli Romagnoli, Le Romagnole Due, Due Tigli, Rocche Malatestiane, Sprint Distillery, Winex, Tenuta Masselina, Medici Ermete & Figli) totaled 164 million euro in 2017/2018 (+63% in the last seven years). Important results were achieved also by the organic business: in Italy only, total turnover almost reached one million euro.

### Terre Cevico vola grazie all'export: fatturato a 164 milioni di euro

*Numeri in crescita per Terre Cevico. Il consorzio cooperativo romagnolo del vino - 5mila soci viticoltori, 7mila ettari a conduzione diretta, 1,6 milioni di quintali di uva lavorata nella vendemmia 2018 e una produzione annua di 100 milioni di bottiglie - ha presentato i risultati della gestione 2017/2018. Registrata una crescita soprattutto dell'export, che ha raggiunto quota 42,9 milioni di euro (+28%). Nel fatturato, Terre Cevico chiude oltre i 103 milioni di euro, con il consolidato (Terre Cevico, Le Romagnole, Colli Romagnoli, Le Romagnole Due, Due Tigli, Rocche Malatestiane, Sprint Distillery, Winex, Tenuta Masselina e Medici Ermete & Figli) che nella gestione 2017/2018 è stato di circa 164 milioni di euro (+63% sugli ultimi sette anni). Numeri importanti, infine, si registrano sul fronte del biologico: solo in Italia, raggiunto un giro d'affari vicino al milione di euro.*

## BERLINER WEIN TROPHY: THREE GOLD MEDALS TO THE WINES OF THE F&P WINE GROUP

The wines of the F&P Wine Group holding came to the fore during the 23rd edition of the Berliner Wein Trophy, Germany's largest and most important international wine competition. Through the patronage of the OIV (International Organisation of Vine and Wine), it saw the participation of 1,421 wineries from 41 world countries, valued by a jury of independent experts. The Piacenza-based winery was awarded with three gold medals, thanks to the success gained by Gutturino Superiore Doc 'La Barbona' 2015, Sauvignon 'Perticato il Quadri' 2018 by Il Poggiarello, and Bonarda Doc 'Impero' 2018 Borgofulvia. "We are very pleased to receive these new awards", said Paolo Perini, oenologist and technician at F&P Wine Group. "A recognition, from real experts, of the continuous research and innovation activities carried out by our winery. We are very proud that these three gold medals have been awarded to wines that are representative of our territory: it is very important, for us, to spread the knowledge of high quality Piacenza wines also abroad."



### Berliner Wein Trophy: tre ori ai vini firmati F&P Wine Group

*Le etichette del gruppo piacentino F&P Wine Group alla ribalta sul palcoscenico della 23esima edizione del Berliner Wein Trophy, uno dei più importanti concorsi enologici internazionali. Il prestigioso contest, patrocinato dall'Organizzazione internazionale della vigna e del vino (Oiv), ha visto campioni di 1.421 partecipanti da 41 Paesi del mondo valutati da una giuria di esperti indipendenti. Con l'azienda piacentina che è riuscita a conquistare tre medaglie d'oro. Merito dell'exploit del Gutturino Superiore Doc 'La Barbona' 2015 e del Sauvignon 'Perticato il Quadri' 2018 firmati Il Poggiarello, a cui si aggiunge l'altrettanto ottima performance del Bonarda Doc 'Impero' 2018 marchiato Borgofulvia. "È con enorme piacere che riceviamo questi nuovi riconoscimenti", sottolinea Paolo Perini, enologo e responsabile tecnico F&P Wine Group. "Sono una conferma che il continuo lavoro di ricerca e innovazione svolto al nostro interno ci viene riconosciuto dagli esperti del settore. Queste tre medaglie d'oro ad F&P Wine Group, in particolare a prodotti rappresentativi del nostro territorio, ci rendono orgogliosi: per noi, infatti, è importante diffondere anche all'estero la qualità enologica che offre Piacenza".*

## CANTINE RIUNITE & CIV IS THE LEADING ITALIAN WINE PRODUCER

Cantine Riunite & Civ closed the 2017/2018 fiscal year with excellent results. The Emilian cooperative - around 1,700 winegrowers and 24 associated wineries in Emilia Romagna, Veneto and other Italian regions - registered a turnover of 260 million euro, with a 23 million euro increase over the previous year. Cantine Riunite & Civ strengthened its leadership in the Emilian sparkling wine segment - like Lambrusco and Pignoletto - as well as Prosecco, thanks to the con-

tribution of Cantine Maschio. Packaged wines posted very good results, showing a 9% growth rate, while exports were up by 11%. Asia and Australia achieved the most impressive results (+57%), followed by Europe (+23%). The holding company that owns Cantine Riunite & Civ, as well as Gruppo Italiano Vini, expects to close 2018 with consolidated revenue exceeding 600 million euro, thus confirming its leadership on the domestic market.



From left: Massimo Campadelli, Roberta Corrà, Corrado Casoli, Vanni Lusetti, Claudio Biondi and Giovanni Luppi

### Cantine Riunite & Civ si conferma gruppo leader del vino italiano

*Cantine Riunite & Civ chiude un bilancio 2017/2018 da primo della classe. La cooperativa emiliana - circa 1.700 soci produttori di uve e 24 cantine associate tra Emilia Romagna, Veneto e altre regioni d'Italia - registra ricavi in decisa crescita, per un totale pari a 260 milioni di euro. Rispetto all'esercizio precedente, segnato un incremento di 23 milioni di euro. Con Riunite & Civ che rafforza la propria leadership nei vini frizzanti emiliani, quali Lambrusco e Pignoletto, e nel Prosecco, grazie al contributo di Cantine Maschio. Buone le performance dei vini confezionati, che segnano un incremento del 9%, mentre le vendite all'estero aumentano dell'11%. Importante, in particolare, lo sviluppo conseguito in Asia e Australia (+57%) e in Europa (+23%). Il gruppo che fa capo a Cantine Riunite & Civ - che include anche la controllata Gruppo Italiano Vini - stima di riuscire ad archiviare il 2018 con un fatturato consolidato superiore ai 600 milioni di euro di ricavi, ribadendo così la propria leadership nel settore in Italia.*

## BORTOLOMIOL ARRIVES IN MONTALCINO WITH THE RED WINE 'IL SEGRETO DI GIULIANO'

Bortolomiol, historical winery in the Prosecco area, has arrived in Tuscany, and more precisely in the world-famous Brunello territory. The first vintage of 'Il Segreto di Giuliano' was presented: a red wine produced in 2,675 bottles only, made with Sangiovese grapes collected in the Montalcino (Siena) vineyard, near the Medieval Castel Verdelli. A creation of the master-winemaker Roberto Cipresso. The label is a homage to Giuliano Bortolomiol from the daughters Maria Elena, Elvira, Luisa and Giuliana, now at the head of the Valdobbiadene-based company.



### Bortolomiol sbarca a Montalcino con il rosso 'Il Segreto di Giuliano'

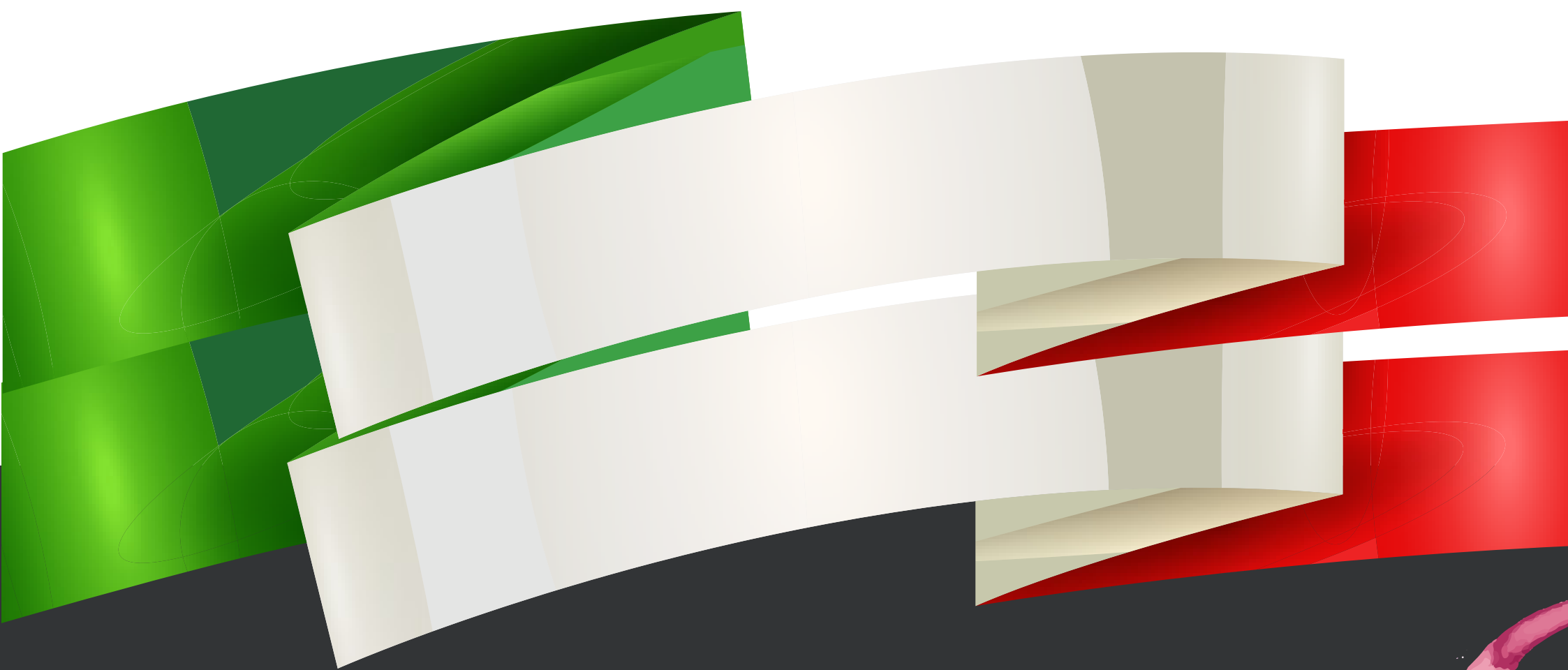
*Bortolomiol, storica realtà del Prosecco Superiore, sbarca in Toscana. E lo fa nella rinomata area del Brunello. Presentata la prima annata de 'Il Segreto di Giuliano', vino rosso realizzato in sole 2.675 bottiglie, a base di uve Sangiovese provenienti dal vigneto di Montalcino (Si) situato all'ombra del medievale Castel Verdelli. Una novità che porta la firma del winemaker Roberto Cipresso ed etichetta che rappresenta un omaggio a Giuliano Bortolomiol da parte delle figlie Maria Elena, Elvira, Luisa e Giuliana, che oggi guidano la cantina di Valdobbiadene.*





**PROWEIN 2019**  
WWW.PROWEIN.COM

# WHAT A WONDERFUL ITALY



**A SELECTION OF THE COUNTRY'S BEST WINES  
FROM NORTH TO SOUTH.**

**A GUIDE FOR BUYERS AND IMPORTERS  
WILLING TO DISCOVER  
NEW, EXCELLENT ITALIAN WINERIES AT PROWEIN 2019.**

**ON STAGE IN DÜSSELDORF, GERMANY,  
FROM 17 TO 19 MARCH.**

BOSIO VINI

Meet us at Prowein: Hall: 16 - Booth: A46

BOSCHI DEI SIGNORI  
BAROLO DOCG



**GRAPES (%)**  
Nebbiolo 100%.  
**LAND OF PRODUCTION**  
Verduno, Cuneo, Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
This Barolo is age for 36 months in 5,000 It used barrels (Slavonian oak). Enjoy with roasted meats and aged cheeses. Please decant before serving.  
**N. OF BOTTLES PRODUCED**  
80,000  
**SIZES**  
0,75 lt

[www.bosiovini.it](http://www.bosiovini.it)

DUCHESSA LIA

Meet us at Prowein: Hall: 15 - Booth: C74

BARBERA D'ASTI DOCG BIO



**GRAPES (%)**  
Barbera.  
**LAND OF PRODUCTION**  
Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
It presents the traditional features of Barbera grapes; it has a bright red colour and the aroma is ethereal and vinous. Its flavour is bodily, but balanced and harmonic. It is produced without using chemical pesticide.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,75 lt

[www.duchessalia.it](http://www.duchessalia.it)

ASTI SECCO DOCG



**GRAPES (%)**  
White Moscato.  
**LAND OF PRODUCTION**  
Provinces of Cuneo, Asti and Alessandria, Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
Resulting from an innovative longsparkling technique, it offers a surprising taste with mellow aromas and sugars of the original vine blended in perfect balance with a drier taste of amazing freshness and originality. The colour is straw yellow with light gold reflex; its bouquet is fragrant and floral, with hints of lime and acacia.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,75 lt

PODERI LUIGI EINAUDI  
AZIENDA AGRICOLA

Meet us at Prowein: Hall: 15 - Stand: D81

BAROLO DOCG BUSSIA



**GRAPES (%)**  
Nebbiolo 100%.  
**LAND OF PRODUCTION**  
Langhe, Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
The particular mineral component of the Bussia's terroir gives this wine a great structure, an intense color, clear and enveloping tannins and a long and consistent aftertaste. The scent of red fruits such as raspberry and pomegranate is well blended with spicy and balsamic notes. A wine that is suitable for long evolution in the bottle, up to 25-30 years and more in the best vintages.  
**N. OF BOTTLES PRODUCED**  
7,021  
**SIZES**  
0,75 lt

[www.poderieinaudi.com](http://www.poderieinaudi.com)

MARCHESI DI BAROLO

Meet us at Prowein: Hall: 16 - Booth: A03  
(co-exhibitors with Italia del Vino Consorzio)

BAROLO DOCG CANNUBI 2014



**GRAPES (%)**  
Nebbiolo 100%.  
**LAND OF PRODUCTION**  
Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
This wine is garnet-red in color with ruby reflections. Its intense nose has distinct traces of roses, vanilla, licorice, spices, toasted oak and a gentle scent of absinth. The flavor is full and elegant, good-bodied and austere with remarkably elegant tannins. The spicy personality and the hints of wood blend perfectly.  
**N. OF BOTTLES PRODUCED**  
26,000  
**SIZES**  
0,75 - 1,5 lt

[www.marchesibarolo.com](http://www.marchesibarolo.com)

CUVAGE

Meet us at Prowein: Hall: 15 - Booth: E61

NEBBIOLO D'ALBA DOC BRUT ROSÉ  
METODO CLASSICO



**GRAPES (%)**  
Nebbiolo 100%.  
**LAND OF PRODUCTION**  
Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
This wine has a subtle powder pink color and features an elegant and persistent perlage. Gentle and slow refermentation in the bottle takes place while resting on its lees for a minimum of 24 months at temperatures between 13-14° C. This wine showcases the austere personality of Nebbiolo while exuding sensual elegance and balance.  
**N. OF BOTTLES PRODUCED**  
30,000  
**SIZES**  
0,375 - 0,75 - 1,5 lt

[www.cuvage.com](http://www.cuvage.com)

CASA VINICOLA NATALE VERGA

Meet us at Prowein: Hall: 15 - Booth: D02

COMPANY PROFILE

Natale Verga wine company was founded by Enrico Verga in 1895. After more than a Century of activity, it now plays a key role in grocery retail across Italy, thanks to a wide range of products sold with its own brands or as private labels. Foreign markets – more than 30 countries worldwide - account for 35% of Natale Verga's total turnover. Over time, many international awards have been received by the company. The new headquarter covers a total surface of 35,000 sqm. The winery has a storage capacity of 46,000 quintals and two bottling lines: one dedicated to glass bottles from 0,75 to 1,5 liters, with a production capacity of 25,000 bottles per hour, along with another one dedicated to glass bottles of 5 liters and to PET bottles from 3 to 5 liters. The business growth achieved in the last years was enabled by the introduction of innovative and sophisticated technologies that, though preserving traditional winemaking techniques, can satisfy careful and demanding customers, always offering a good quality/price ratio, as well as BRC and IFS certifications.  
**EXPORT (%)**: 35%  
**HECTARES OF VINEYARD (TOTAL)**: N/A  
**N. OF BOTTLES PRODUCED (TOTAL)**: 30 mln

NEBBIOLO LANGHE DOC  
HEREDIS



**GRAPES (%)**  
Nebbiolo.  
**LAND OF PRODUCTION**  
Langhe, Piedmont.  
**ORGANOLEPTIC CHARACTERISTICS**  
Heredis is a complex wine to be discovered through fine tasting. Nebbiolo Langhe Heredis has a strong personality: it is soft on palate with elegant tannins, as well as finely persistent while having a fresh and fruity aroma. Colour: ruby red tending to garnet as it ages. Flavour: lightly fruity with spicy notes. Taste: delicate and slightly tannin, soft and velvety on palate.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,75 lt

[www.verga.it](http://www.verga.it)



## FRATELLI MARTINI SECONDO LUIGI

Meet us at Prowein: Hall: 16 - Booth: D31

### ELEM ALTA LANGA DOCG ROSÈ CLASSIC METHOD



#### GRAPES (%)

Pinot Nero 100% .

#### LAND OF PRODUCTION

Piedmont.

#### ORGANOLEPTIC CHARACTERISTICS

Perfume: intense and captivating with scents of red currant and rosa canina.

Taste: deep and elegant, with good minerality.

#### N. OF BOTTLES PRODUCED

10,000

#### SIZES

0,75 lt

[www.fratellimartini.it](http://www.fratellimartini.it)

## VINICOLA DECORDI DEL BORGO IMPERIALE CORTESOLE

Meet us at Prowein: Hall: 16 - Booth: A02

### BORGO IMPERIALE MOSCATO



#### GRAPES (%)

Moscato 100% .

#### LAND OF PRODUCTION

Piedmont.

#### ORGANOLEPTIC CHARACTERISTICS

Fresh, soft and easy to drink, with intense and characteristic fruity and floral notes.

#### N. OF BOTTLES PRODUCED

2,000,000

#### SIZES

0,75 lt

[www.decordi.it](http://www.decordi.it)

## Liguria



### CANTINE LUNAE BOSONI

Meet us at Prowein: Hall: 16 - Booth: A03

### CAVAGINO COLLI DI LUNI DOC VERMENTINO



#### GRAPES (%)

Vermentino 100% .

#### LAND OF PRODUCTION

Hills of Castelnuovo Magra, province of La Spezia, Liguria.

#### ORGANOLEPTIC CHARACTERISTICS

Very intense straw-yellow colour becoming golden, with great vitality. The nose is rewarded with notable complexity with aromas ranging from balsamic to wood resins. Full and strong on the palate with great structure and warm, soft notes and a balance arising from the marked minerality, which bestows taste and drinkability.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 lt

### ALBAROLA COLLI DI LUNI DOC ALBAROLA



#### GRAPES (%)

Albarola.

#### LAND OF PRODUCTION

Vineyards in Castelnuovo Magra and Ortonovo, province of La Spezia, Liguria.

#### ORGANOLEPTIC CHARACTERISTICS

The colour is straw-yellow. The aroma is an intense blend: there are hints of wildflowers, Mediterranean shrub and citrus fruits. The taste is full and very fresh.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 lt

[www.cantinelunae.it](http://www.cantinelunae.it)

follows

We will be exhibiting at  
**PROWEIN**  
*Dusseldorf 17-19 March 2019*  
**PAVILLION 15 - STAND D02**

**VINITALY**  
*Verona -07/10 April 2019*  
**PAVILLION 3 - STAND C7**

**VERGA VINI DAL 1895**

**ICOLLIROSSI**  
AZIENDA AGRICOLA  
*Monforte d'Alba*

**BAROLO**

*Barbera d'Alba*

**HEREDIS**

*Langhe Nebbiolo*



**AZ. AGR. QUAQUARINI  
FRANCESCO**

Meet us at Prowein: Hall: 15 - Booth: D03

**OLTREPÒ PAVESE BUTTAFUOCO  
DOC VIGNA PREGANA 2013  
(CLUB BUTTAFUOCO STORICO)**

**GRAPES (%)**

 Croatina 50%, Barbera 35%,  
Ughetta di Canneto 15%.

**LAND OF PRODUCTION**

Oltrepò Pavese, Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

Deep ruby red, brilliant with good viscosity; fine, intense, clean aroma, with delicate scents of red fruits, cherries and plums, spices and minerals as well.

**N. OF BOTTLES PRODUCED**

5,000

**SIZES**

0,75 lt

[www.quaquarinifrancesco.it](http://www.quaquarinifrancesco.it)
**GUIDO BERLUCCHI**

Meet us at Prowein: Hall: 15 - Booth: F03

**BERLUCCHI '61  
FRANCIACORTA BRUT**

**GRAPES (%)**

Chardonnay 90%, Pinot Nero 10%.

**LAND OF PRODUCTION**

Franciacorta, Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

Crisp, rich and elegant, fairly lengthy, with apple and pear fruit and a pleasing citrus hint in the finish. It displays exceptional freshness and zesty acidity with a velvet texture and fine balance, concluding with appealing notes of citrus.

**N. OF BOTTLES PRODUCED**

N/A

**SIZES**

0,375 - 0,75 - 1,5 - 3 - 6 - 12 - 15 lt

[www.berlucchi.it](http://www.berlucchi.it)
**BOTTEGA**

Meet us at Prowein: Hall: 16 - Booth: E22

**BOTTEGA ROSE GOLD PINOT NERO  
SPUMANTE BRUT ROSÉ**

**GRAPES (%)**

Pinot Nero.

**LAND OF PRODUCTION**

Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

Brilliant with fine and lasting perlage. Peach-colored. The nose is distinctly flowery with scent of mixed berries, mainly currants and wild strawberries. The taste is fresh, with a good acidity, harmonious, delicate and persistent.

**N. OF BOTTLES PRODUCED**

220,000

**SIZES**

0,20 - 0,75 - 1,5 - 3 lt

[www.bottegaspa.com](http://www.bottegaspa.com)
**GIORGI**

Meet us at Prowein: Hall: 15 - Booth: D03

**GIORGI 1870 METODO CLASSICO  
OLTREPÒ PAVESE DOCG**

**GRAPES (%)**

Pinot Nero 100%.

**LAND OF PRODUCTION**

Oltrepò Pavese, Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

Intense straw yellow with golden reflexes, abundant, fine, persistent perlage. Olfactive: ample bouquet, long and caressing with reminiscence of salvia, mint, apricots and vanilla. Taste: dry, harmonious, rich and smooth, pleasurable long lasting.

**N. OF BOTTLES PRODUCED**

30,000

**SIZES**

0,75 lt

[www.giorgi-wines.it](http://www.giorgi-wines.it)
**LA MONTINA**

Meet us at Prowein: Hall: 16 - Booth: E78

**FRANCIACORTA QUOR2910**

**GRAPES (%)**

Chardonnay 65%, Pinot Nero 35%.

**LAND OF PRODUCTION**

Franciacorta, Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

The passage in wood gives this wine an intense golden color, with light copper reflections. The long aging on yeasts, precisely 2910 days, gives the nose very complex notes of ripe tropical fruit, citrus and unmistakable spicy notes of vanilla. On the palate it is soft and savoury at the same time.

**N. OF BOTTLES PRODUCED**

N/A

**SIZES**

0,75 lt

[www.lamontina.com](http://www.lamontina.com)
**LOSITO E GUARINI**

Meet us at Prowein: Hall: 15 - Booth: F01

**BONARDA OLTREPÒ PAVESE DOC  
C'ERA UNA VOLTA**

**GRAPES (%)**

Monovarietal Croatina.

**LAND OF PRODUCTION**

Oltrepò Pavese, Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

Nose: intense, persistent, hints of wild pansy, cherry, mixed berries, flowery notes of acacia, white flowers and spices like black pepper. Color: bright vivid ruby red with thick and lingering purplish froth. Palate: full, mouth filling, soft, lasting with rounded finish and pleasantly structured tannin, fresh and savory.

**SIZES**

0,75 lt

[www.lositoeguarini.it](http://www.lositoeguarini.it)
**TERRE D'OLTREPÒ**

Meet us at Prowein: Hall: 15 - Booth: D03

**CLEFI OLTREPÒ PAVESE DOC  
VINTAGE 2017**

**GRAPES (%)**

Riesling Renano 100%.

**LAND OF PRODUCTION**

Oltrepò Pavese, Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

Ochre yellow color with amber reflections. Characteristic and pleasant scent. In mouth it is fresh and intense.

**N. OF BOTTLES PRODUCED**

10,000

**SIZES**

0,75 lt

[www.terredoltrepo.it](http://www.terredoltrepo.it)
**VINICOLA DECORDI DEL BORGO  
IMPERIALE CORTESOLE**

Meet us at Prowein: Hall: 16 - Booth: A02

**BORGO IMPERIALE LAMBRUSCO  
MANTOVANO DOC**

**GRAPES (%)**

Lambrusco 100%.

**LAND OF PRODUCTION**

Lombardy.

**ORGANOLEPTIC CHARACTERISTICS**

A persistent and intense wine, with an enveloping aroma of ripe fruit. Dry at taste, but very pleasant.

**N. OF BOTTLES PRODUCED**

500,000 bottles

**SIZES**

0,75 lt

[www.decordi.it](http://www.decordi.it)



**CANTINE MASCHIO (CANTINE RIUNITE & CIV)**

Meet us at Prowein: Hall: 15 - Booth: E61

**QB DELLE VENEZIE DOC  
PINOT GRIGIO**



**GRAPES (%)**  
Glera 85%, Grapes designated in the DOC regulation 15%.  
**LAND OF PRODUCTION**  
Vineyards in the area of Treviso, north of Venice, Veneto.  
**ORGANOLEPTIC CHARACTERISTICS**  
Appearance: light straw yellow with a lively mousse. Nose: pronounced candied fruit and sweet flowers. Taste: attractive with an aromatic note.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,75 - 1,5 lt  
**AWARDS**  
Decanter World Wine Awards, menzione 2018.

**MASCHIO PROSECCO DOC TREVISO EXTRA DRY**



[www.cantinemaschio.com](http://www.cantinemaschio.com)

follows

**GRAPES (%)**  
Pinot Grigio 85%, Grapes designated in the DOC regulation 15%.  
**LAND OF PRODUCTION**  
Selected vineyards from North-Eastern Italy, including the area of Friuli-Venezia Giulia region, Veneto region, and the Trento province.  
**ORGANOLEPTIC CHARACTERISTICS**  
Fruity taste of exotic and citrus fruits, with a remarkable strong body in the mouth where the acidic component is well balanced by the flavour.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,25 lt

**PASQUA VIGNETI E CANTINE**

Meet us at Prowein: Hall: 16 - Booth: J01

**MAI DIRE MAI AMARONE DELLA  
VALPOLICELLA DOCG 2011**



**GRAPES (%)**  
Corvina 65%, Corvinone 15%, Rondinella 10%, Oseleta 10%.  
**LAND OF PRODUCTION**  
Vigneto Montevetro, Val d'Illasi, Veneto.  
**ORGANOLEPTIC CHARACTERISTICS**  
A highly-concentrated wine with great structure, elegance and strength. Still young but with great personality. The nose reveals intense aromas of autumn leaves, morello cherry, cedar wood, cocoa and hints of leather. The palate is warm and rich, enveloping and complex, with notes of ripe black fruit, cloves, dark chocolate and mocha. A highly complex and fresh-tasting wine owing to its notable acidity. The tannins are decisive yet elegant with a charming and lingering finish.  
**N. OF BOTTLES PRODUCED**  
4,000  
**SIZES**  
0,75 lt

[www.pasqua.it](http://www.pasqua.it)



*In Italy, toasting is  
a very serious matter.*



**CANTINE MASCHIO.  
SAY CHEERS!**





**BOTTER**

Meet us at Prowein: Hall: 16 - Booth: C20

**BRILLA! PROSECCO DOC  
SPUMANTE EXTRA DRY**



**GRAPES (%)**

Glera.

**LAND OF PRODUCTION**

Treviso area, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Refreshingly crisp with a delicate perlage, pale straw-yellow color. Delicate and complex bouquet with fruity notes reminiscent of peach and green apple with secondary notes of acacia and lilac. Fresh and light on the palate, with balanced acidity and body; harmonious with a lingering aftertaste.

**N. OF BOTTLES PRODUCED**

60,000

**SIZES**

0,75 lt

[www.botter.it](http://www.botter.it)

**CANTINA VALPOLICELLA  
NEGRAR**

Meet us at Prowein: Hall: 15 - Booth: A67

**APPASSIMENTO ROSSO VENETO  
IGT 2017 PASSITO**



**GRAPES (%)**

Corvina 60%, Corvinone 15%, Rondinella 15%, international grapes 10%.

**LAND OF PRODUCTION**

Veronese area, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Colour: ruby red with garnet hints. Perfume: spiced with notes of vanilla and cherry. Flavour: full bodied and round with soft tannins and a long finish with spiced notes.

**N. OF BOTTLES PRODUCED**

N/A

**SIZES**

0,75 lt

[www.cantinanegrar.it](http://www.cantinanegrar.it)

**SANT'ANNA**

Meet us at Prowein: Hall: 16 - Booth: A83

**PROSECCO DOC  
EXTRA DRY**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Straw-colored yellow of medium intensity. In the glass, it is characterized by a crown of dense and particulate foam that forms for a considerable amount of time with tiny bubbles. To the nose it evokes the scent of acacia, peach and pear flowers. It is easy and pleasant to taste, initially cool and soft on the palate, giving way to fruity traces and an agreeable touch of sapidity.

**N. OF BOTTLES PRODUCED**

700,000

**SIZES**

0,75 - 1,5 lt

[www.tenutasantanna.it](http://www.tenutasantanna.it)

**TENUTE PICCINI**

Meet us at Prowein: Hall: 16 - Booth: F21

**VENETIAN DRESS  
PROSECCO DOC**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

The Charmat method in this wine is defined by a slow second fermentation and a prolonged - three months rather than the regular 20 days - aging period in pressurized tank. This results in a wealth of delicate aromas, unfolding into white fruit and flowers notes for an enhanced tasting experience.

**N. OF BOTTLES PRODUCED**

250,000

**SIZES**

0,75 lt

[www.tenutepiccini.it](http://www.tenutepiccini.it)

**BACIO DELLA LUNA SPUMANTE**

Meet us at Prowein: Hall: 16 - Booth: J03

**BACIO DELLA LUNA CONEGLIANO  
VALDOBBIADENE PROSECCO  
SUPERIORE DOCG BRUT 2017**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Conegliano Valdobbiadene, Treviso, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

This fine and balanced wine, with bright straw-yellow color, stands out for its floral bouquet and for its scents of mature fruits. On the palate it is harmonious and unique for its lively freshness.

**N. OF BOTTLES PRODUCED**

50,000

**SIZE**

0,75 lt

[www.baciodelaluna.it](http://www.baciodelaluna.it)

**TOMMASI**

Meet us at Prowein: Hall: 16 - Booth: B02

**TOMMASI AMARONE DELLA  
VALPOLICELLA CLASSICO DOCG**



**GRAPES (%)**

Corvina 50%, Corvinone 30%, Rondinella 15%, Oseleta 5%.

**LAND OF PRODUCTION**

La Groletta and Conca d'Oro crus, in the hilly Valpolicella Classica zone, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Deep ruby red with purplish reflections; it displays great finesse and complexity on the nose, with intense aromas of juicy sour cherries, ripe plums, nuts, coffee powder and licorice. On the palate it is full, velvety and rich, with a dry, very persistent finish: an epitome of elegance and sheer pleasure.

**N. OF BOTTLES PRODUCED**

350,000

**SIZES**

0,375 - 0,75 - 1,5 - 3 - 5 lt

[www.tommasiwine.it/l-amarone](http://www.tommasiwine.it/l-amarone)

**VILLA SANDI - LA GIOIOSA**

Meet us at Prowein: Hall: 16 - Booth: H30

**ASOLO PROSECCO FRIZZANTE SPAGO  
DOCG BIODIVERSITY FRIEND**



**GRAPES (%)**

100% Glera

**LAND OF PRODUCTION**

Asolo Docg Area, from the company-owned 'biodiversity friend' estate, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Very pale straw yellow with greenish glints. Intensely fruity aroma. Pleasant flowery fragrance reminiscent of acacia flowers. Fresh with an agreeably fruity finish.

**N. OF BOTTLES PRODUCED**

150,000

**SIZES**

0,75 lt

[www.lagioiosa.it](http://www.lagioiosa.it)

**PROSECCO DOC  
BIO ORGANIC**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

DOC Prosecco area.

**ORGANOLEPTIC CHARACTERISTICS**

Very pale-straw yellow and fine perlage. The aroma is fruity and flowery with hints of ripe golden apple and small mountain flowers.

**N. OF BOTTLES PRODUCED**

50,000

**SIZES**

0,75 lt



CASA VINICOLA SARTORI

Meet us at Prowein: Hall: 16 - Booth: A03

AMARONE DELLA VALPOLICELLA  
CLASSICO DOCG 2012 LIMITED  
RELEASE 120° ANNIVERSARY



GRAPES (%)

Corvina Veronese 55%, Corvinone 25%, Oseleta 10%, Croatina 5%, Rondinella 5%.

LAND OF PRODUCTION

Veneto.

ORGANOLEPTIC CHARACTERISTICS

Deep ruby with a garnet hue, on the nose it shows extremely concentrated ripe fruit aromas, with notes of blackcurrant, ripe black cherries and bramble. Floral notes of rose petals, intense toast, dried herbs and spiciness. Off-dry, generous and full-bodied. On the palate with soft tannins, lively acidity and a lingering finish. The wine exudes balance, finesse and persistency.

N. OF BOTTLES PRODUCED

20,000

SIZES

0,75 lt

VALPOLICELLA RIPASSO SUPERIORE  
DOC 2015 LIMITED RELEASE  
120° ANNIVERSARY



GRAPES (%)

Corvina Veronese 55%, Corvinone 25%, Rondinella 15%, Croatina 5%.

LAND OF PRODUCTION

Veneto.

ORGANOLEPTIC CHARACTERISTICS

Ruby red with a garnet hue, on the nose the wine shows intense and persistent red fruit aromas of ripe cherries and marmalade, prominent toasted notes, herbaceous notes and spiciness. On the palate, it is supple and generous with a lively acidity, ripe tannins, a well-integrated structure and a lengthy finish.

N. OF BOTTLES PRODUCED

26,000

SIZES

0,75 lt

www.sartorinet.com

VALDO SPUMANTI

Meet us at Prowein: Hall: 15 - Booth: F21

VALDO PROSECCO DOC  
BIOLOGICO



GRAPES (%)

Glera 100%

LAND OF PRODUCTION

Prosecco area.

ORGANOLEPTIC CHARACTERISTICS

Straw yellow with greenish reflections. Delicately fruity and floral. Harmonious, dry, sapid, and with a slightly mineral aftertaste.

N. OF BOTTLES PRODUCED

150,000

SIZES

0,75 lt

www.valdo.com

CIELO & TERRA

Meet us at Prowein: Hall: 16 - Booth: C84

ROSSO RISERVA DOC  
COLLI BERICI



GRAPES (%)

Merlot and Cabernet.

LAND OF PRODUCTION

Colli Berici, Veneto.

ORGANOLEPTIC CHARACTERISTICS

The ripe red fruit notes and the ripe tannins structure and roundness prevail.

N. OF BOTTLES PRODUCED

90,000 (0,750 lt) / 5,000 (1,5 lt)

SIZES

0,750 - 1,5 lt

www.cieloterravini.com

ENOITALIA

Meet us at Prowein: Hall: 16 - Booth: E82

ALBERTO NANI PROSECCO DOC



GRAPES (%)

Glera.

LAND OF PRODUCTION

Veneto.

ORGANOLEPTIC CHARACTERISTICS

Clear lemon yellow color. Intense, floral bouquet. Harmonic taste with a mineral finish.

N. OF BOTTLES PRODUCED

N/A

SIZES

0,375 - 0,75 lt

www.enoitalia.it

LE MANZANE

Meet us at Prowein: Hall: 16 - Booth: H02

CONEGLIANO VALDOBBIADENE DOCG  
PROSECCO SUPERIORE SPUMANTE  
BRUT MILLESIMATO 20.10



GRAPES (%)

Glera 100%

LAND OF PRODUCTION

Morainic hills between Conegliano and Valdobbiadene, Veneto.

ORGANOLEPTIC CHARACTERISTICS

Strow-yellow colour with a refined and persistent perlage. Delicate fruity scent with elegant floral intensity, citrus and green apple notes and light shades of bread. Whole creamy taste, sapid and fresh with mineral notes. Food matching with sea-fruits, and sea crudités. Perfect as aperitif.

N. OF BOTTLES PRODUCED

39,000

SIZES

0,75 lt

www.lemanzane.com

BOTTEGA

Meet us at Prowein: Hall: 16 - Booth: E22

IL VINO DEGLI DEI AMARONE  
DELLA VALPOLICELLA DOCG



GRAPES (%)

Corvina, Corvinone, Rondinella.

LAND OF PRODUCTION

Valpolicella, Veneto.

ORGANOLEPTIC CHARACTERISTICS

Intense ruby red with garnet tinges. The nose is clear, characteristic of raisins with scents of sour cherry, marasca cherry and marmelade. The taste is dry, warm, velvety, intense and full-bodied, with spicy notes and light tobacco scents.

N. OF BOTTLES PRODUCED

42,000

SIZES

0,75 - 1,5 lt

www.bottegaspa.com

BORTOLOMIOL

Meet us at Prowein: Hall: 15 - Booth: F21

AUDAX ZERO.3 VALDOBBIADENE  
PROSECCO SUPERIORE DOCG  
EXTRA BRUT MILLESIMATO



GRAPES (%)

Glera 100%.

LAND OF PRODUCTION

Colline di Valdobbiadene, Veneto.

ORGANOLEPTIC CHARACTERISTICS

Colour: pale yellow with green reflections. Perlage: fine, continuous and persistent. Bouquet: delicate, slightly floral and harmonious. Taste: dry but velvety, fruity and round. Sparkling winemaking method: Martinotti-Charmat.

N. OF BOTTLES PRODUCED

33,000

SIZES

0,75 lt

www.bortolomiol.com

follows

## ASTORIA

Meet us at Prowein: Hall: 15 - Booth: G70

**VALDOBBIADENE PROSECCO DOCG  
BRUT MILLESIMATO  
CASA VITTORINO**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Intense, clean-cut, fruity, and typical of the vine variety with a dry, full, savoury and harmonious taste.

**N. OF BOTTLES PRODUCED**

300,000

**SIZES**

0,750 - 1,5 - 3 lt

**VALDOBBIADENE PROSECCO  
EXTRA DRY SUPERIORE DOCG  
MILLESIMATO MEDAGLIA**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Intense, fruity of peach and melon, typical bouquet with a soft, full, harmonious, typical aromatic taste.

**N. OF BOTTLES PRODUCED**

200,000

**SIZES**

0,75 - 1,5 - 3 lt

## DE FAVERI SPUMANTI

Meet us at Prowein: Hall: 15 - Booth: D41

**MILLESIMATO VALDOBBIADENE  
PROSECCO SUPERIORE DOCG  
SPUMANTE BRUT SELEZIONE G&G**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Valdobbiadene, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Sparkling wine obtained by carefully selecting only the best-quality Glera grapes from the highest slopes. Great elegance and very pleasant, with strong, fruity notes and a dry taste.

**N. OF BOTTLES PRODUCED**

45,000

**SIZES**

0,75 lt

## MIONETTO

Meet us at Prowein: Hall: 13 - Booth: A40

**MIONETTO PROSECCO DOC  
TREVISO BRUT**



**GRAPES (%)**

Glera 100%

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Light straw in color with bright yellow highlights. Aromas of golden apples, peach and honey. Well-balanced acidity provides a fresh and lively mouthfeel with a clean dry finish.

**N. OF BOTTLES PRODUCED**

6,3 Mio. only for the UE-market (including UK)

**SIZES**

0,2 - 0,75 - 1,5 lt

[www.astoria.it](http://www.astoria.it)

[www.defaverispumanti.it](http://www.defaverispumanti.it)

[www.mionetto.com](http://www.mionetto.com)

## AGRICOLA F.LLI TEDESCHI

Meet us at Prowein:  
Hall: 15 - Booth: D41 & Hall: 16 - Booth: J25

**CAPITEL MONTE OLMI AMARONE  
DELLA VALPOLICELLA DOCG  
CLASSICO RISERVA 2012**



**GRAPES (%)**

Corvina 30%, Corvinone 30%, Rondinella 30% and Oseleta, Negrara, Dindarella, Croatina, Forselina 10%.

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Color: strong ruby red. Clear and transparent. Bouquet: aromas of crushed blackberries, spice and flowers combined with notes of Slavonia oak. Flavor: full-bodied, with peppery, berry character, medium tannins and a fine finish. The after-taste confirms the character of the bouquet. This wine has a long-lasting and persistent flavor.

**N. OF BOTTLES PRODUCED**

8,000

**SIZES**

0,75 - 1,5 lt

[www.tedeschiwines.com](http://www.tedeschiwines.com)

## BISOL1542

Meet us at Prowein: Hall: 16 - Booth: A03

**CREDE VALDOBBIADENE  
PROSECCO SUPERIORE DOCG BRUT**



**GRAPES (%)**

At least 85% Glera.

**LAND OF PRODUCTION**

Conegliano Valdobbiadene D.O.C.G., Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

Colour: brilliant straw yellow with lime-green highlights and a fine and persistent perlage. Bouquet: wild flowers; balanced intensity; fresh and elegant. Finishes with a pleasant fruitiness. Flavour: true to the bouquet in its fruity notes of apples and pears; its balance is rounded off by its rich and fine taste.

**N. OF BOTTLES PRODUCED**

330,000

**SIZES**

0,75 lt

[www.bisol.it](http://www.bisol.it)

## VAL D'OCA

Meet us at Prowein: Hall: 16 - Booth: E-14

**VALDOBBIADENE PROSECCO  
SUPERIORE DOCG DRY  
UVAGGIO STORICO**



**GRAPES (%)**

Glera 85% and Verdiso, Bianchetta Trevigiana, Perera 15%.

**LAND OF PRODUCTION**

Valdobbiadene D.O.C.G. area, province of Treviso, Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

This Valdobbiadene Prosecco Superiore is the result of the company's wish to rediscovering prosecco tradition, by associating - in selected vineyards - verdiso, perera and bianchetta treviagiana varieties, to the Glera grape. It mirrors the way prosecco was done 50 years ago. Fresh, round and perfectly balanced, this prosecco is an ideal aperitif or a perfect match to desserts.

**N. OF BOTTLES PRODUCED**

50,000

**SIZES**

0,75 lt

[www.valdoca.com](http://www.valdoca.com)

## VINICOLA DECORDI DEL BORGO IMPERIALE CORTESOLE

Meet us at Prowein: Hall: 16 - Booth: A02

**BORGO IMPERIALE PROSECCO DOC**



**GRAPES (%)**

Glera 100%.

**LAND OF PRODUCTION**

Veneto.

**ORGANOLEPTIC CHARACTERISTICS**

A fragrant wine, light but firm, with characteristic notes of apple and pear and hints of citrus. It is fresh, fruity and very easy to drink.

**N. OF BOTTLES PRODUCED**

4,000,000

**SIZES**

0,75 lt

[www.decordi.it](http://www.decordi.it)



MONTELVINI

Meet us at Prowein: Hall: 16 - Booth: B25

COMPANY PROFILE

The Montelvini winery is located in Vene-gazzù, in the heart of one of the most fa-mous wine regions in the world, situated in the area of the exclusive Asolo DOCG. It is here, in this strategic place, that it produces high-quality wines. A winery that continues to combine tradition with modern management methods. Despi-te the fact that volumes and production technologies have changed over time, the desire to produce a wine that pre-serves the aromatic and fruity notes that have always characterised Montelvini wi-nes has remained unchanged.

EXPORT (%)

25%

HECTARES OF VINEYARD (TOTAL)

35

N. OF BOTTLES PRODUCED (TOTAL)

5,000,000

ASOLO PROSECCO SUPERIORE  
DOCG MILLESIMATO EXTRA BRUT  
COLLEZIONE SERENITATIS



GRAPES (%)

Glera 100%

LAND OF PRODUCTION

DOCG Asolo, Veneto.

ORGANOLEPTIC CHARACTERISTICS

In the glass it is pale straw-yellow with green highlights. It has a subtle perlage with great constancy and persistence. On the nose, af-ter an initial floral nuance, it becomes full and fruity. Very complex in terms of quantity and quality of olfactory sensations. In the mouth its intensity excites, with good structure and a pleasant, fresh acidity.

N. OF BOTTLES PRODUCED

25,000

SIZES

0,75 - 1,5 - 3 lt

AWARDS

Gilbert&Gaillard International Challenge;  
Gold medal 90 pts.

ASOLO PROSECCO SUPERIORE  
EXTRA DRY COLLEZIONE SERENITATIS



GRAPES (%)

Glera 100%.

LAND OF PRODUCTION

DOCG Asolo, Veneto.

ORGANOLEPTIC CHARACTERISTICS

In a pale-yellow straw color shines a joyous foam that is subtle and persistent, enhan-cing the soft, youthful fragrance. The cha-racteristic aroma ranges from fruity to flo-ral. It is a soft wine, at once velvety and dry thanks to its balanced acidic notes. Surpri-sing freshness that tickles as it lingers, makes this wine suitable for all occasions.

N. OF BOTTLES PRODUCED

80,000

SIZES

0,75 lt

AWARDS

Gilbert&Gaillard International Challenge;  
Gold medal.

ZUITER MONTELLO  
DOCG ROSSO



GRAPES (%)

Cabernet Sauvignon 60%, Merlot 20%, Ca-bernet Franc 20%.

LAND OF PRODUCTION

DOCG Montello, Veneto.

ORGANOLEPTIC CHARACTERISTICS

Dense ruby red with garnet reflections. An intense and persistent nose, with clear notes of black berries; then progressively emer-ging hints of sweet and balsamic spices. Soft and harmonious, outlined by an intact and structured tannin. Wide, enveloping fi-nish, of considerable length, which sees the return of balsamic spices, liquorice and co-coa notes that elegantly integrate with the tannic matrix.

N. OF BOTTLES PRODUCED

5,000

SIZES

0,75 - 1,5 - 3 lt

www.montelvini.it

follows

# THE GEM OF ASOLO.



SEE YOU AT  
**PROWEIN 2019**

17-19 MARCH  
HALL 16 STAND B25

A PASSION LASTING FIVE GENERATIONS  
AND A UNIQUE TERROIR: THESE ARE  
THE INGREDIENTS OF OUR  
EXTRAORDINARY EXTRA BRUT.  
AN UNMISTAKABLE TASTE,  
A STRONG LINK TO THE HISTORY AND  
BEAUTY OF THE ASOLO REGION.



**MONTELVINI**

*Alleati in Vigna*

## CANTINA DI SOAVE

Meet us at Prowein: Hall: 16 - Booth: D24

### CADIS SOAVE DOC 2018



#### GRAPES

Garganega 100%.

#### LAND OF PRODUCTION

Soave, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Soave Cadis is fragrant with ripe apple and a fresh hint of almond. Well-balanced, delicious, and very stylish, it is the perfect partner to antipasti, soups, pasta dishes, veal and poultry, and all fish.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 lt

[www.cantinasoave.it](http://www.cantinasoave.it)

## CARPENÈ MALVOLTÌ

Meet us at Prowein: Hall: 15 - Booth: A22

### 1924 PROSECCO SUPERIORE DOCG BRUT



#### GRAPES

Glera 90%, other historical vineyards in Conegliano Valdobbiadene 10%.

#### LAND OF PRODUCTION

Conegliano, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Bright straw yellow colour with a fine and persistent perlage. Intense aromas of unripe fruit, white flowers and fresh vegetal scents. On the palate, it expresses its decisive character, with fresh and slightly bitter notes of almond.

#### N. OF BOTTLES PRODUCED

10,000

#### SIZES

0,75 lt

[www.carpene-malvolti.com](http://www.carpene-malvolti.com)

## CANTINE RIONDO - COLLIS GROUP

Meet us at Prowein: Hall: 15 - Booth: A01

### CASTELFORTE AMARONE DELLA VALPOLICELLA DOCG



#### GRAPES

Corvina, Rondinella, Corvinone, others.

#### LAND OF PRODUCTION

Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Castelforte Amarone is an elegant, full-bodied wine with a complex bouquet of cinnamon, cherry jam and walnut and a palate of ripe black cherry fruit with notes of vanilla and coffee on the finish.

#### N. OF BOTTLES PRODUCED

300,000

#### SIZES

0,75 - 1,5 lt

[www.cantineriondo.com](http://www.cantineriondo.com)

## LA TORDERA

Meet us at Prowein: Hall: 15 - Booth: F21

### BRUNEI BRUT VALDOBBIADENE DOCG



#### GRAPES

Glera 100%.

#### LAND OF PRODUCTION

Hills of Vidor, Treviso Province, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Colour: bright, pale straw yellow. Perlage: fine, more compact. Bouquet: fragrant mix of flowers and fruit with hints of sour pear and green apple, litchi (fruit with typical aroma of grapes during its various ripening stages), scents of jasmine and thyme and a slight lime aftertaste. Flavour: it recalls the aroma of apples, is fresh and its harmony has a significant persistence given by the lively acidity.

#### N. OF BOTTLES PRODUCED

175,000

#### SIZES

0,75 lt

[www.latordera.it](http://www.latordera.it)

## LA CANTINA PIZZOLATO

Meet us at Prowein: Hall: 13 (Organic World Area) - Booth: F107 (table 11)

### SPARKLING SWEET MOSCATO SO EASY ORGANIC WINE



#### GRAPES (%)

Moscato dolce 100%.

#### LAND OF PRODUCTION

Treviso, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Colour: yellow with golden and brilliant hues. Aroma: fresh and inviting, harmonious and intense with sweet floral and yellow fruit jam notes. Taste: excellent balance between acidity and sweetness typical of the varietal. Food pairing: this wine can be served with all types of desserts and especially with creamy desserts. Suggested also as an aperitif with some fresh fruit.

#### N. OF BOTTLES PRODUCED

15,000

#### SIZES

0,75 lt

[www.lacantinapizzolato.com](http://www.lacantinapizzolato.com)

## SANTA MARGHERITA

Meet us at Prowein: Hall: 16 - Booth: A03

### VALDOBBIADENE PROSECCO SUPERIORE DOCG BRUT



#### GRAPES (%)

Glera 100%

#### LAND OF PRODUCTION

Valdobbiadene, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

A sparkling wine with a clean, pleasantly fruity bouquet, reminiscent of rennet apples and peach blossom. Its flavor is rounded and well-balanced.

#### N. OF BOTTLES PRODUCED

1,100,000

#### SIZES

0,375 - 0,75 - 1,5 lt

[www.santamargherita.com](http://www.santamargherita.com)

### SPARKLING ROSÉ BRUT



#### GRAPES (%)

Glera 50%, Chardonnay 45%, Malbec 5%.

#### LAND OF PRODUCTION

Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

A pink hue introduces a subtle succession of floral fragrances lifted by white fruits and delicate hints of red berry fruits. This vibrant fragrances on the nose are satisfyingly matched by the lively and long-lingering freshness on the palate for a brilliantly versatile drinking experience that is all lightness and easy-drinking appeal.

#### N. OF BOTTLES PRODUCED

304,000

#### SIZES

0,375 - 0,75 - 1,5 lt

## SERENA WINES 1881

Meet us at Prowein: Hall: 15 - Booth: A81

### PROSECCO DOC TREVISO EXTRA DRY TERRA SERENA



#### GRAPES (%)

Glera 100%

#### LAND OF PRODUCTION

Treviso province, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Bright straw yellow with greenish reflections. Lively perlage, and intense scents of white flowers and golden apple. Good intensity, fresh, elegant and soft at taste, pleasantly sugary.

#### N. OF BOTTLES PRODUCED

52,000

#### SIZES

0,75 - 1,5 lt

[www.serenawines.it](http://www.serenawines.it)



### AZIENDA AGRICOLA DRUSIAN FRANCESCO

Meet us at Prowein: Hall: 16 - Booth: J20

**DRUSIAN VALDOBBIADENE  
SUPERIORE DOCG RIVE DI SANTO  
STEFANO SPUMANTE EXTRA DRY**



#### GRAPES (%)

Glera 100%.

#### LAND OF PRODUCTION

Conegliano Valdobbiadene Prosecco Superiore DOCG, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Colour: straw yellow with greenish hints. Fine and persistent perlage. Nose: fruity notes of golden apple. Palate: well balanced and pleasant.

#### N. OF BOTTLES PRODUCED

5,900 (2018)

#### SIZES

0,75 lt

[www.drusian.it](http://www.drusian.it)

### TINAZZI

Meet us at Prowein: Hall: 16 - Booth: E03

**CA'DE ROCCHI AMARONE DELLA  
VALPOLICELLA DOCG LA BASTIA**



#### GRAPES (%)

Corvina 60%, Corvinone 20%, Rondinella 15%, Molinara 5%.

#### LAND OF PRODUCTION

Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Complex bouquet, with hints of red berry fruit, prunes and cherries. Slight spicy and balsamic notes with a hint of chocolate. Ample taste, multifaceted with remarkable structure and balance.

#### N. OF BOTTLES PRODUCED

60,000

#### SIZES

0,75 lt

[www.tinazzi.it](http://www.tinazzi.it)

### FRATELLI MARTINI SECONDO LUIGI

Meet us at Prowein: Hall 16 - Booth: D31

**CANTI PROSECCO ORGANIC**



#### GRAPES (%)

100% Glera.

#### LAND OF PRODUCTION

Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Color: bright light straw yellow, white and fine foam with very thin perlage. Fragrance: pleasantly intense, very fruity, aromatic with remembrance of wisteria flowers and wild apple. Taste: fresh and of great harmony with a light note of sweet almond and a slightly mineral aftertaste.

#### N. OF BOTTLES PRODUCED

500,000

#### SIZES

0,75 lt

[www.fratellimartini.it](http://www.fratellimartini.it)

### ZONIN

Meet us at Prowein: Hall: 16 - Booth: C01

**ZONIN AMARONE  
DELLA VALPOLICELLA DOCG**



#### GRAPES (%)

Corvina, Rondinella, Molinara.

#### LAND OF PRODUCTION

Valpolicella, Veneto.

#### ORGANOLEPTIC CHARACTERISTICS

Colour: garnet-red with brilliant ruby reflections. Bouquet: broad and nuanced, with scents of wild berries. Flavour: majestic and velvety, with richly fruity dried grape tones.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 lt

[www.zonin.it](http://www.zonin.it)

## Friuli Venezia Giulia



### VILLA SANDI - LA GIOIOSA

Meet us at Prowein: Hall: 16 - Booth: H30

**RIBOLLA GIALLA  
BRUT SPARKLING**



#### GRAPES (%)

Ribolla Gialla 100%.

#### LAND OF PRODUCTION

From the winery own estate in Friuli Venezia Giulia.

#### ORGANOLEPTIC CHARACTERISTICS

Straw-yellow colour. Fine, elegant fragrance with aromatic notes, fruity and mineral hints. The flavor is sharp, velvety, full, pleasantly aromatic, harmonic.

#### N. OF BOTTLES PRODUCED

100,000

#### SIZES

0,75 lt

[www.lagioiosa.it](http://www.lagioiosa.it)

### FANTINEL

Meet us at Prowein: Hall: 15 - Booth: G51 and B03

**FANTINEL ONE&ONLY ROSÈ  
BRUT MILLESIMATO**



#### GRAPES (%)

Pinot Nero 90%, Chardonnay 10%

#### LAND OF PRODUCTION

DOC Prosecco, Fantinel Estate, Tauriano di Spilimbergo, Pordenone, Friuli Venezia Giulia.

#### ORGANOLEPTIC CHARACTERISTICS

Fantinel 'One & Only' Rosé Vintage is born from an unparalleled cuvée. A selected vineyard at Fantinel Estate in Tauriano di Spilimbergo is the perfect bed for particular clones, carefully chosen, of Pinot Noir. A special variety with a rich structure and a sophisticated elegance, that meets, gently and delicately, Chardonnay fascinating aromas. The flow of two seasons marks the maturation of this Brut Sparkling Wine, that slowly gets finer and reaches the palate with amazing harmony and grace.

#### N. OF BOTTLES PRODUCED

100,000

#### SIZES

0,75 - 1,5 lt

[www.fantinel.com](http://www.fantinel.com)

### ZORZETTIG

Meet us at Prowein: Hall: 15 - Booth: G51

**DOC FCO ZORZETTIG  
PINOT GRIGIO 2018**



#### GRAPES (%)

Pinot Grigio 100%

#### LAND OF PRODUCTION

Friuli DOC FCO, Friuli Venezia Giulia.

#### ORGANOLEPTIC CHARACTERISTICS

Fruity and silky fragrance, harmonious, full and smooth. Crusty bread, white peach and acacia flowers.

#### N. OF BOTTLES PRODUCED

70,000

#### SIZES

0,75 lt

[www.zorzettigvini.it](http://www.zorzettigvini.it)

**DOC FCO ZORZETTIG  
SAUVIGNON 2018**



#### GRAPES (%)

Sauvignon 100%

#### LAND OF PRODUCTION

Friuli DOC FCO, Friuli Venezia Giulia.

#### ORGANOLEPTIC CHARACTERISTICS

Characteristic scent full of aromas, full, elegant, and soft. Sage boxwood and elder.





#### N. OF BOTTLES PRODUCED




60,000

#### SIZES

0,75 lt

follows

BORGOMAGREDO		TORRE ROSAZZA	I FEUDI DI ROMANS	
Meet us at Prowein: Hall: 16 - Booth: A83		Meet us at Prowein: Hall: 16 - Booth: A83	Meet us at Prowein: Hall: 15 - Booth: G51	
PINOT GRIGIO FRIULI GRAVE DOC		PINOT GRIGIO FRIULI COLLI ORIENTALI DOC	FRIULANO I FEUDI DI ROMANS DOC FRIULI ISONZO	SONTIUM I FEUDI DI ROMANS BIANCO DOC FRIULI ISONZO
				
<p><b>GRAPES (%)</b> Pinot Grigio 100%.</p> <p><b>LAND OF PRODUCTION</b> Friuli Venezia Giulia.</p> <p><b>ORGANOLEPTIC CHARACTERISTICS</b> Straw-yellow with a good level of intensity. It gives off perfumes that are wide-ranging and pronounced with intense scents of apple and mature pear. In the mouth, it's full-bodied and tasty, characterized by its harmonious, well-balanced nature that reaches the perfect balance between body and pleasant acidity.</p> <p><b>N. OF BOTTLES PRODUCED</b> N/A</p> <p><b>SIZES</b> 0,75 lt</p>		<p><b>GRAPES (%)</b> Pinot Grigio 100%.</p> <p><b>LAND OF PRODUCTION</b> Friuli Venezia Giulia.</p> <p><b>ORGANOLEPTIC CHARACTERISTICS</b> This straw-colored wine has golden reflections. To the nose, it gives off pronounced floral scents that become fruity, recalling the flavor of apple and ripened pear. The palate will find this wine soft and engulfing as it wisely combines good body with pleasantly acidic nervature, which provides for fresh drinkability. Well-balanced in all its components, this wine has a good level of persistence.</p> <p><b>N. OF BOTTLES PRODUCED</b> 32,000</p> <p><b>SIZES</b> 0,75 lt</p>	<p><b>GRAPES (%)</b> Friulano 100%.</p> <p><b>LAND OF PRODUCTION</b> Friuli Venezia Giulia.</p> <p><b>ORGANOLEPTIC CHARACTERISTICS</b> Straw-yellow colour tending towards greenish colour. This is a great wine: fine, delicate, with an intense fragrance reminiscent of wild flowers. Bone-dry, fresh, soft, velvety, with a clear hint of bitter almonds, very round, with medium alcohol content and little acidity.</p> <p><b>N. OF BOTTLES PRODUCED</b> 30,000</p> <p><b>SIZES</b> 0,75 lt</p>	<p><b>GRAPES (%)</b> Pinot Bianco 50%, Friulano 30%, Malvasia 15%, Traminer Aromatico 5%.</p> <p><b>LAND OF PRODUCTION</b> Friuli Venezia Giulia.</p> <p><b>ORGANOLEPTIC CHARACTERISTICS</b> Straw-yellow with gold reflection, with an elegant bouquet, spicy notes and hints of ripe fruit. Very intense and persistent on the palate.</p> <p><b>N. OF BOTTLES PRODUCED</b> 6,000</p> <p><b>SIZES</b> 0,75 lt</p>
<a href="http://www.borgomagredo.it">www.borgomagredo.it</a>		<a href="http://www.torremosazza.com">www.torremosazza.com</a>	<a href="http://www.ifeudidiromans.it">www.ifeudidiromans.it</a>	

Trentino Alto Adige				
MEZZACORONA				
Meet us at Prowein: Hall: 15 - Booth: A61				
<b>COMPANY PROFILE</b> Since 1904, generations of families have devoted themselves to the cultivation of grapes, preserving the integrity of the territory with a sustainable approach. A passionate and skilful team of oenologists and agronomists works day by day in close contact with the company's vine growers following the entire product life cycle, in the vineyards, during harvesting time and up to the bottling phase. <b>EXPORT (%)</b> 80%	<b>MEZZACORONA PINOT GRIGIO</b>		<b>MEZZACORONA CHARDONNAY</b>	
				
	<b>GRAPES (%)</b> Pinot Grigio 100%. <b>LAND OF PRODUCTION</b> Trentino. <b>ORGANOLEPTIC CHARACTERISTICS</b> A delicately complex wine with an intense fragrance, it is dry with a pleasant slightly bitter after taste. <b>N. OF BOTTLES PRODUCED</b> N/A <b>SIZES</b> 0,75 lt <b>AWARDS</b> Berliner Wine Trophy 2018 - gold medal.		<b>GRAPES (%)</b> Chardonnay 100%. <b>LAND OF PRODUCTION</b> Trentino. <b>ORGANOLEPTIC CHARACTERISTICS</b> A dry wine, harmonious and fruity, characterized by a pleasant, lasting taste. <b>N. OF BOTTLES PRODUCED</b> N/A <b>SIZES</b> 0,75 lt	
			<b>MEZZACORONA TEROLDEGO ROTALIANO DOC</b>	
				<b>GRAPES (%)</b> Teroldego Rotaliano 100%. <b>LAND OF PRODUCTION</b> Trentino. <b>ORGANOLEPTIC CHARACTERISTICS</b> The Prince of Trentino wines, it boasts a ruby red and a velvety taste with hints of woodland fruit. <b>N. OF BOTTLES PRODUCED</b> N/A <b>SIZES</b> 0,75 lt <b>AWARDS</b> Berliner Wine Trophy 2018 – gold medal.
<a href="http://www.mezzacorona.it">www.mezzacorona.it</a>				



## ALOIS LAGEDER

Meet us at Prowein: Hall: 16 - Booth: H77

2016 LÖWENGANG  
CHARDONNAY

## GRAPES (%)

Chardonnay 100%.

## LAND OF PRODUCTION

Magrè, Bolzano, Alto Adige.

## ORGANOLEPTIC CHARACTERISTICS

Clear, gold-yellow colour. Pronounced and intense nose, fruity (pear, apricot, peach), fresh butter, woody, full-bodied, multi-layered, mineral, fruity, salty. Drink in 3-15 years.

## N. OF BOTTLES PRODUCED

50,000

## SIZES

0,375 - 0,75 - 1,5 - 3 - 6 - 12 lt

[www.aloislageder.eu](http://www.aloislageder.eu)

## CANTINA ST. MICHAEL EPPAN

Meet us at Prowein: Hall: 15 - Booth: G71

ALTO ADIGE SAUVIGNON DOC  
THE WINE COLLECTION 2015

## GRAPES (%)

Sauvignon 100%.

## LAND OF PRODUCTION

Alto Adige.

## ORGANOLEPTIC CHARACTERISTICS

Eye: straw yellow with light green reflections. Nose: exotic fruit, gooseberry aroma, hints of kiwi, white currant and white peach. Mouth: minerality, spicy, balance of elegance and freshness.

## N. OF BOTTLES PRODUCED

3,300

## SIZES

0,75 - 1,5 - 4,5 lt

[www.stmichael.it](http://www.stmichael.it)

## CANTINA TRAMIN

Meet us at Prowein: Hall: 15 - Booth: G71  
(area Alto Adige - Südtirol)

## TROY CHARDONNAY RISERVA



## GRAPES (%)

Chardonnay.

## LAND OF PRODUCTION

Alto Adige.

## ORGANOLEPTIC CHARACTERISTICS

Color: intense golden yellow. Aroma: delicate floral and citrusy nuances, tropical fruit, chamomile and peppermint with a fine touch of roasted almonds and hazelnuts. Taste: ripe exotic notes of mango, banana and Galia melon are tinged with subtle tones of hazelnuts against a backdrop of incredible freshness and salty minerality. The finish is long and juicy with a lively mineral backbone.

## N. OF BOTTLES PRODUCED

3,100

## SIZES

0,75 lt

[www.cantinastramin.it](http://www.cantinastramin.it)

## CANTINA LA-VIS E VALLE DI CEMBRA

Meet us at Prowein: Hall: 15 - Booth: G61

VICH SAUVIGNON BLANC  
VIGNETI DELLE DOLOMITI IGT

## GRAPES (%)

Sauvignon Blanc.

## LAND OF PRODUCTION

Givo and Meano, Trento, Trentino.

## ORGANOLEPTIC CHARACTERISTICS

Sauvignon Vich is straw-yellow in colour with bright green reflections. Its nose is complex and elegant with hints of gooseberry, mango and freshly cut exotic fruit, especially pineapple. Tangy, almost salty. With a harmonious and firm structure, the final notes of exotic fruit and green mint leave a tasty memory on the palate.

## N. OF BOTTLES PRODUCED

5,000

## SIZES

0,75 lt

[www.la-vis.com](http://www.la-vis.com)

follows

TRENTINO

MADE IN  
TRENTINO,  
ITALY.

Certified sustainable  
quality, from the  
vineyards to the wine.

[www.mezzacorona.it](http://www.mezzacorona.it)

The essence of Northern Italy's Alpine micro-climates is captured in this rich wine that transports you to Trentino with just one taste. An elegant expression of our beautiful land.

MEZZACORONA  
1904

Meet us at HALL 15 STAND A61



DRINK MEZZACORONA RESPONSIBLY



2019/2020 EDITION  
COMING SOON

## THE EUROPEAN RETAIL GUIDE

The most accurate and complete guide to the European retail marketplace. All chains are segmented by country. The addresses, e-mails, websites, management, history, contacts for suppliers and store brands.

For information: [info@tespi.net](mailto:info@tespi.net)

### CANTINE RIUNITE & CIV

Meet us at Prowein: Hall: 15 - Booth: E61

#### COMPANY PROFILE

Cantine Riunite & Civ is the second winery in Italy, specialized in the local sparkling wines, such as Lambrusco, Pignoletto and Prosecco, for the domestic and international market. Its business model is founded on a social base made up of about 1,800 members. Its history started in 1950 when nine wine producers from the province of Reggio Emilia joined together to form Cantine Cooperative Riunite. Eleven years later, four wineries from the province of Modena founded the Consorzio Interprovinciale Vini (Civ). The two organizations formed one single company in 2008. In 2002, Cantine Maschio was bought by Cantine Riunite, thus consolidating its position as leading sparkling wine company.

#### EXPORT (%)

Around 50%

#### HECTARES OF VINEYARD (TOTAL)

4,300

#### N. OF BOTTLES PRODUCED (TOTAL)

133,000,000

#### LAMBRUSCO EMILIA IGT



#### GRAPES (%)

Lambrusco Marani 30%, Lambrusco Salamino 30%, Lambrusco Maestri 25%, Lancellotta 15%.

#### LAND OF PRODUCTION

Province of Reggio Emilia, Emilia Romagna.

#### ORGANOLEPTIC CHARACTERISTICS

Colour: lively red with violet reflections. Perfume: fruity, soft and harmonious. Taste: sweet, well-balanced.

#### SIZES

0,75 lt

#### AWARDS

93 pts, Critics Challenge, Gold Medal.

[www.riunite.it](http://www.riunite.it)

### CANTINE SGARZI LUIGI

Meet us at Prowein: Hall: 16 - Booth: C03

#### SL MALVASIA SPUMANTE DOLCE



#### GRAPES (%)

Malvasia 100%.

#### LAND OF PRODUCTION

Emilia Romagna.

#### ORGANOLEPTIC CHARACTERISTICS

Obtained from Malvasia grapes grown in the company vineyards, this sparkling wine is produced by the Charmat method. It has a fine and persistent perlage, a sweet and pleasantly fruity taste.

#### N. OF BOTTLES PRODUCED

200,000

#### SIZES

0,75 lt

#### SGARZI BIO SANGIOVESE IGT RUBICONE



#### GRAPES (%)

Sangiovese 100%.

#### LAND OF PRODUCTION

Emilia Romagna.

#### ORGANOLEPTIC CHARACTERISTICS

Obtained from Sangiovese organic grapes grown in Emilia Romagna, this lively ruby red wine has a delicate scent of violet and an harmonious flavor.

#### N. OF BOTTLES PRODUCED

10,000

#### SIZES

0,75 lt

[www.cantinesgarzi.com](http://www.cantinesgarzi.com)



## CANTINA VALTIDONE

Meet us at Prowein: Hall: 15 - Booth: D71

### COMPANY PROFILE

In the heart of Val Tidone, on the hills around Piacenza, just 60 kilometres from Milan, is located the Cantina Valtidone co-operative. It works the grapes produced by its 220 members before marketing and selling the wine obtained from it. Cantina Valtidone looks after the grapes from the vines to the table in order to preserve their organoleptic qualities. Since 1966 passion and innovation have led to the launch of many new wines with traditional hints.

### EXPORT

5%

### HECTARES OF VINEYARD (TOTAL)

1,100

### N. OF BOTTLES PRODUCED (TOTAL)

7 million

### 50 VENDEMMIE GUTTURNIO FRIZZANTE DOC



### GRAPES (%)

Barbera 55%, Bonarda 45%.

### LAND OF PRODUCTION

The oldest and most suitable area of the Colli Piacentini (200-250 m.s.m.) from ancient vineyards with a maximum yield of 100 quintals/hectare, Emilia Romagna.

### ORGANOLEPTIC CHARACTERISTICS

Lively nod of red foam. Bright purple color. Fragrant aroma of ripe grapes and wild berries, with remembrance of flowers. Dry, fresh and lively, fruity taste. It should be drunk young, within a couple of years after the harvest.

### SIZES

0,75 lt

### AWARDS

Gold Medal Berliner Wine Trophy 2018; Gold Medal 'Mostra nazionale dei vini' Pramaggiore 2018.

### VILLA TAVERNAGO MALVASIA SPARKLING



### GRAPES (%)

Malvasia di Candia (originally from the Peloponnese, in Greece and brought to Italy over two thousand years ago).

### LAND OF PRODUCTION

Val Tidone vineyards conducted according to the criteria of organic farming, Emilia Romagna.

### ORGANOLEPTIC CHARACTERISTICS

Intense straw-yellow color. The bouquet is intense, complex, pleasantly floral (acacia and jasmine flowers) and fruity (citrus fruit, passion fruit), in the end you can perceive aromatic scents characteristic of the grape. The taste is fresh, harmonious and sapid, very pleasant its vegetal notes (laurel).

### SIZES

0,75 lt

### SWING SPUMANTE ROSÈ SPARKLING EXTRA DRY



### GRAPES (%)

Pinot Nero.

### LAND OF PRODUCTION

Val Tidone vineyards, Emilia Romagna.

### ORGANOLEPTIC CHARACTERISTICS

Exuberant white foam. Thin, continuous and persistent perlage. Perfume of fresh flowers with hints of rose. Dry, fresh and balanced flavor.

### SIZES

0,75 lt

[www.cantinavaltidone.it](http://www.cantinavaltidone.it)

follows

## MEDICI ERMETE & FIGLI

Meet us at Prowein: Hall: 16 - Booth: A03

### CONCERTO REGGIANO LAMBRUSCO DOC



### GRAPES (%)

Lambrusco Salamino 100%.

### LAND OF PRODUCTION

Emilia Romagna.

### ORGANOLEPTIC CHARACTERISTICS

Colour: intensely brilliant ruby red. Aroma: intense nuance of fresh red berries, strawberries, raspberries and cherries. Excellent olfactory purity enhanced by intensity and persistence. Flavour: dry and fruity, round, fresh, lively and delectably harmonious. Very clean with the perfect balance of acidity and tannins.

### N. OF BOTTLES PRODUCED

150,000

### SIZES

0,75 lt

### PHERMENTO LAMBRUSCO DI MODENA DOP ANCESTRAL METHOD



### GRAPES (%)

Lambrusco Di Sorbara 100%.

### LAND OF PRODUCTION

Emilia Romagna.

### ORGANOLEPTIC CHARACTERISTICS

Colour: deep pink with fine perlage. Bouquet: raspberry, red fruits. Taste: dry, fruity and vibrant. Froth: fine, rich and persistent.

### N. OF BOTTLES PRODUCED

3,000

### SIZES

0,75 lt

[www.medici.it](http://www.medici.it)

# VALTIDONE, a territory and its winegrowers.

Since 1996 we pick and harvest the best grapes that this wonderful valley offers to make the best Piacentini AOC wines, also organic ones. From Gutturino to Ortrugo, from Malvasia to Bonarda.

ProWein Meet us / Hall 15 / Stand 15D71

È UN PROGETTO **Cantina Valtidone 2020**  
[www.cantinavaltidone.it](http://www.cantinavaltidone.it)  
BORGONOVO VAL TIDONE  
PIACENZA - ITALY



GIACOBazzi VINI

Meet us at Prowein: Hall: 15 - Booth: D71

GIACOBazzi 9 PIGNOLETTO  
DOC VINO SPUMANTE BRUT



**GRAPES (%)**  
Grechetto Gentile.  
**LAND OF PRODUCTION**  
Modena, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
Straw yellow with greenish reflections, foam is fine and persistent; strong, persistent and flowery fruity fragrance. The taste is fresh, aromatic with well-balanced acidity.  
**N. OF BOTTLES PRODUCED**  
170,000  
**SIZES**  
0,75 lt

[www.giacobazzivini.it](http://www.giacobazzivini.it)

F&P WINE GROUP

Meet us at Prowein: Hall: 15 - Booth: C78

ORTRUGO DEI COLLI PIACENTINI  
DOC FRIZZANTE LO SPAGO  
IL POGGIARELLO



**GRAPES (%)**  
Ortrugo 100%.  
**LAND OF PRODUCTION**  
Piacenza, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
Straw-yellow greenish wine, with delicate and typical taste. Fresh and intense flavour of mint and flash flowers.  
**N. OF BOTTLES PRODUCED**  
50,000  
**SIZES**  
0,75 lt

ROSSO  
BORGOFULVIA IMPERO



**GRAPES (%)**  
Barbera 45%, Croatina 35%, Merlot 20%.  
**LAND OF PRODUCTION**  
Piacenza, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
Ruby red color, brilliant and lively. The nose appreciates crisp red fruits, lively cherry with the taste of rightly toasted wood and cherry liqueur. At tasting the wine is lively, fresh, with a good sour thorn, pleasantly tannic flavor, with a moderate sugary residual, that ensure an enjoyable drink and a significant long-lasting flavour.  
**N. OF BOTTLES PRODUCED**  
100,000  
**SIZES**  
0,75 lt

[www.fpwinegroup.it](http://www.fpwinegroup.it)

GUTTURNIO SUPERIORE DOC  
BORGOFULVIA IMPERO



**GRAPES (%)**  
Barbera 55%, Croatina 45%.  
**LAND OF PRODUCTION**  
Piacenza, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
Deep ruby red, strong flavour of fruit, the alcoholic strength is mixed with a taste of spices and liquorice.  
**N. OF BOTTLES PRODUCED**  
100,000  
**SIZES**  
0,75 lt

CANTINA DI CARPI E SORBARA

Meet us at Prowein: Hall: 15 - Booth: D71- E61

LAMBRUSCO SALAMINO  
DI SANTA CROCE DOP  
903 TERRE DEI PIO



**GRAPES (%)**  
Lambrusco Salamino 100%.  
**LAND OF PRODUCTION**  
Municipalities of Carpi, Modena, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
Sparkling wine with a vinous and intense aroma; it has a soft, full-bodied, savoury and harmonious flavour. Intense red colour. Persistent and lively foam.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,75 lt

[www.cantinadicarpiesorbara.it](http://www.cantinadicarpiesorbara.it)

LAMBRUSCO  
DI SORBARA DOP 923  
TERRE DELLA VERDETA



**GRAPES (%)**  
Lambrusco di Sorbara 100%.  
**LAND OF PRODUCTION**  
Municipalities of Bomporto, Nonantola, Modena, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
Sparkling wine with a perfume of violet; it has a fresh, delicate and harmonious taste. Ruby red colour. Persistent and lively foam.  
**N. OF BOTTLES PRODUCED**  
N/A  
**SIZES**  
0,75 lt

TERRE CEVICO GROUP

Meet us at Prowein: Hall: 15 - Booth: D71

TERRE CEVICO APPASSIMENTO  
ROMAGNA SANGIOVESE DOC



**GRAPES (%)**  
Sangiovese 100%.  
**LAND OF PRODUCTION**  
Romagna hills, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
This Sangiovese gets back the grapes to the deepest aromas array. Sorting of the bunches starts in the vineyard: only the best of them will give, after a long drying process and an accurate vinification, a rich Sangiovese, bold and full of flavours.  
**N. OF BOTTLES PRODUCED**  
6,000  
**SIZES**  
0,75 lt





[www.gruppocevico.com](http://www.gruppocevico.com)





I DIAVOLI LE ROCHE  
MALATESTIANE ROMAGNA DOC  
SANGIOVESE SUPERIORE



**GRAPES (%)**  
Sangiovese 100%.  
**LAND OF PRODUCTION**  
Val Conca hills, Emilia Romagna.  
**ORGANOLEPTIC CHARACTERISTICS**  
The wine is a powerful Sangiovese with fruity flavor that holds its acidity well and enriches the fruit. It expresses elegance and balance.  
**N. OF BOTTLES PRODUCED**  
10,000  
**SIZES**  
0,75 lt



CÀ DE'MEDICI		UMBERTO CESARI	
Meet us at Prowein: Hall: 16 - Booth: C 72 Italfood Ost Agency		Meet us at Prowein: Hall 15 - Booth A31	
REMIGIO PREMIUM LAMBRUSCO REGGIANO DOC	ERIS SPERGOLA SPUMANTE BRUT DOC	RESULTUM 2012 SANGIOVESE RUBICONE IGT	LIANO 2016 SANGIOVESE CABERNET SAUVIGNON RUBICONE IGT
			
GRAPES (%) Marani Maestri Salamino. LAND OF PRODUCTION Reggio Emilia, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS Primary aromas of the grapes from which it is produced. Its sweetness is well balanced by acidity. N. OF BOTTLES PRODUCED 15,000 SIZES 0,75 lt	GRAPES (%) Spergola 100%. LAND OF PRODUCTION Reggio Emilia, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS Lively and fresh, it stands out for its strong notes of white flowers and some hints of green apple. N. OF BOTTLES PRODUCED 2,000 SIZES 0,75 lt	GRAPES (%) Sangiovese 100%. LAND OF PRODUCTION Podere Miravalle, Castel San Pietro Terme, Colli di Imola, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS A wine variety designed for a long ageing period, Resultum has a scent that recalls dried prunes in spirits before turning to one of black cherry, violets, and flowers. A classy and elegant wine, that holds a surprise in its aftertaste of sweet salt. N. OF BOTTLES PRODUCED 1,000 SIZES 0,75 lt	GRAPES (%) Sangiovese 70%, and Cabernet Sauvignon 30%. LAND OF PRODUCTION Podere Liano, Castel San Pietro Terme, Colli di Imola, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS A wine featuring an intense ruby red color and a scent reminiscent of crunchy fruits. Black cherry pulp that gives way to a spicy aroma before closing with a well-blended mix. N. OF BOTTLES PRODUCED 850,000 SIZES 0,375 – 0,75 – 1,5 - 3 - 9 - 12 - 18 lt
www.cademedici.it		www.umbertocesari.com	

AZIENDA AGRICOLA PODERI DAL NESPOLI		CANTINA SOCIALE DI GUALTIERI		CLETO CHIARLI TENUTE AGRICOLE	
Meet us at Prowein: Hall: 15 - Booth: E61		Meet us at Prowein: Hall: 16 - Booth: H48		Meet us at Prowein: Hall: 16 - Booth: H02	
NESPOLINO RUBICONE IGT SANGIOVESE MERLOT	NAIF REGGIANO LAMBRUSCO DOP CHAMPENOIS METHOD	IL LIGABUE REGGIANO LAMBRUSCO DOP	FONDATEORE LAMBRUSCO DI SORBARA DOC		
					
GRAPES (%) Sangiovese, Merlot. LAND OF PRODUCTION Hills of Forlì, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS This pleasant wine has an intense ruby red color. The aging process of the Merlot in barriques gives it a soft feeling to the palate. The main fruit aromas are cherry and violet, typical of the Sangiovese, together with herbs and chocolate aromas from the Merlot. Dry and harmonious, it is an overall well-balanced wine. N. OF BOTTLES PRODUCED 50,000 SIZES 0,75 lt	GRAPES (%) Lambrusco Salamino 100%. LAND OF PRODUCTION Lands in the northern area of the province of Reggio Emilia, located in the municipalities of Gualtieri, Boretto and Novellara, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS Colour: intense ruby red. Fragrance: intensely vigorous, persistent, ample bouquet, characteristic of Lambrusco. Taste: dry, balanced, excellent density, rightly tannic and rightly tart. N. OF BOTTLES PRODUCED 5,000 SIZES 0,75 lt	GRAPES (%) Lambrusco Nostrano 90%, and Lambrusco Maestri 10%. LAND OF PRODUCTION Flat lands in the northern area of the province of Reggio Emilia, located in the municipalities of Gualtieri, Boretto, Novellara and Guastalla, Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS Colour: sparkling ruby red with an evanescent foam. Fragrance: intense winery aroma with an ample bouquet, persistent, characteristic. Taste: dry, balanced, excellent density, rightly tannic and rightly tart. N. OF BOTTLES PRODUCED 20,000 SIZES 0,75 lt	GRAPES (%) Lambrusco Sorbara. LAND OF PRODUCTION Emilia Romagna. ORGANOLEPTIC CHARACTERISTICS Dry and sapid taste, pleasant bouquet, fine and fading froth, light and lively colour. N. OF BOTTLES PRODUCED 12,000 SIZES 0,75 lt		
www.poderidalnespoli.com		www.cantinasocialegualtieri.it		www.chiarli.it	

## SANTA CRISTINA

Meet us at Prowein: Hall: 12 - Booth: A29

SANTA CRISTINA  
IGT TOSCANA

## GRAPES (%)

Sangiovese and other complementary red grape varieties.

## LAND OF PRODUCTION

Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

Santa Cristina offers a red color with purple highlights. To the nose: notes of ripe cherries, typical aromas both of Sangiovese and of Syrah well integrated with the balsamic sensation of mint which characterize Merlot. Pleasurable sensations of vanilla and coffee complete the bouquet. The palate is soft and ample with a fruity finish and aftertaste.

## N. OF BOTTLES PRODUCED

N/A

## SIZES

0,375 - 0,75 lt

www.santacristina.wines

## MARCHESI ANTINORI

Meet us at Prowein: Hall: 12 - Booth: A29

VILLA ANTINORI  
IGT TOSCANA

## GRAPES (%)

Sangiovese, Cabernet, Petit Verdot, and Syrah.

## LAND OF PRODUCTION

Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

The 2016 Villa Antinori offers a deep ruby red color. The nose is intense and complex, characterized by notes of red fruit coupled with hints of leather, spice, and vanilla. The palate is full bodied and round with supple and velvety tannins together with much length and savor.

## N. OF BOTTLES PRODUCED

N/A

## SIZES

0,375 - 0,75 - 1,5 - 3 - 12 lt

www.antinori.it

## CANTINE LEONARDO DA VINCI

Meet us at Prowein: Hall: 16 - Booth: C22

2016 VILLA DA VINCI  
S.TO IPPOLITO TOSCANA IGT

## GRAPES (%)

Sangiovese, Merlot and Syrah.

## LAND OF PRODUCTION

The hillside of Vinci, Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

From the careful selection of the best grapes grown and harvested in the winery's own vineyards comes a blend of Sangiovese, Merlot and Syrah that merges to produce an outstanding harmonious wine that combines the highest qualities of thickness, balance and aroma integrity of each grape variety in the blend.

## N. OF BOTTLES PRODUCED

26,000

## SIZES

0,75 lt.

www.leonardodavinci.it

## FRESCOBALDI

Meet us at Prowein: Hall: 13  
Booth: C40 (Reidemeister&Ulrichs)CASTELGIOCONDO BRUNELLO  
DI MONTALCINO DOCG 2014

## GRAPES (%)

Sangiovese.

## LAND OF PRODUCTION

Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

Bright, rich ruby-red hue. On the nose, fruity notes dominate, ranging from raspberry to blackcurrant, with vague hints of blueberry. Elegant floral notes then emerge, offering striking and surprising scents of violet. Spicy tertiary notes are then released, due to the lengthy ageing process. Cinnamon, pepper and leather combine in an experience of extreme elegance, finishing on a balsamic note. The wine impresses with its balance, dense tannic texture and minerality, as well as its long, persistent finish.

## N. OF BOTTLES PRODUCED

190,000

## SIZES

0,375 - 0,75 - 1,5 - 3 lt

www.frescobaldi.it

## ROCCA DELLE MACIÈ

Meet us at Prowein: Hall: 16 - Booth: H30

CHIANTI CLASSICO  
FAMIGLIA ZINGARELLI 2016

## GRAPES (%)

Sangiovese 95%, Merlot 5%.

## LAND OF PRODUCTION

Castellina in Chianti, Siena, Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

Color: lively ruby red. Bouquet: intense and persistent with hints of wild berries that combine well with the aromas released by the wood of the barrels. Taste: savory and full bodied, it highlights the exceptional persistence of the bouquet.

## N. OF BOTTLES PRODUCED

870,000

## SIZES

0,75 lt

www.roccadellemacie.com

## LAMOLE DI LAMOLE

Meet us at Prowein: Hall: 16 - Booth: A03

CHIANTI CLASSICO DOCG  
BLUE LABEL

## GRAPES (%)

Sangiovese 80%, Cabernet Sauvignon and Merlot 20%.

## LAND OF PRODUCTION

Lamole, Greve in Chianti, Florence, Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

Deep ruby rews, opening on black cherry and forest fruits-led fragrances that mingle with flower-like aromatics and very sweet spiciness. The initial depth, roundness and glycerine mouthfeel take you into a full, pulpy mid palate and finish again dominated by fruit and spice sweetness.

## N. OF BOTTLES PRODUCED

120,000

## SIZES

0,375 - 0,75 lt

www.lamole.com

## CASISANO - TOMMASI FAMILY ESTATES

Meet us at Prowein: Hall: 16 - Booth: B02

CASISANO BRUNELLO  
DI MONTALCINO DOCG

## GRAPES (%)

Sangiovese Grosso 100%.

## LAND OF PRODUCTION

Montalcino, Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

Deep ruby red with a garnet tinge in color, the nose reveals all the elegant and fresh complexity of the fruity and spicy notes that are typical of Sangiovese. It displays a very attractive harmony on the palate, with rich fruit combining with velvety tannins, and an amazingly long finish.

## N. OF BOTTLES PRODUCED

45,000

## SIZES

0,75 - 1,5 lt

www.casisano.it

## CASTELLO DI ALBOLA

Meet us at Prowein: Hall: 16 - Booth: C01

CHIANTI CLASSICO DOCG  
GRAN SELEZIONE

## GRAPES (%)

Sangiovese 100%.

## LAND OF PRODUCTION

Radda in Chianti, Tuscany.

## ORGANOLEPTIC CHARACTERISTICS

Colour: intense ruby red flecked with burgundy. Bouquet: intense and elegant with floral notes of lily and a good concentration of ripe red fruit. Flavour: strong and full-bodied with sweet tannins. Long, persistent finish.

## N. OF BOTTLES PRODUCED

N/A

## SIZES

0,75 lt

www.castellodialbola.it



<div>BANFI</div> <div>Meet us at Prowein: Hall: 16 - Booth: A04 (c/o Brand Compendium)</div>		<div>LE MACCHIOLE</div> <div>Meet us at Prowein: Hall: 16 - Booth: H70</div>	<div>TENUTE PICCINI</div> <div>Meet us at Prowein: Hall: 16 - Booth: F21</div>
<div>CENTINE 2017 TOSCANA IGT</div> <div></div> <div>GRAPES (%) Sangiovese, Cabernet Sauvignon, and Merlot. LAND OF PRODUCTION Tuscany. ORGANOLEPTIC CHARACTERISTICS The warm vintage has enhanced the varietal notes, resulting in an intense and elegant wine. Intense mauve-red color; very fresh and fruity, with sweet flavor of small fruits but also a slight hint of vanilla; elegant, full, and soft body, with the right level of acidity; pleasant ending. N. OF BOTTLES PRODUCED N/A SIZES 0,75 lt</div>	<div>CASTELLO BANFI BRUNELLO DI MONTALCINO DOCG 2014</div> <div></div> <div>GRAPES (%) Sangiovese 100%. LAND OF PRODUCTION Montalcino, Tuscany. ORGANOLEPTIC CHARACTERISTICS The cool summer temperatures encouraged the expression of fruity aromas and a good acidity, which donate elegance and balance to this Brunello. Deep red slightly garnet. The nose is characterized by a sweet, rich and complex aroma with intense hints of fruit jam. A wine with a great structure and, at the same time, soft with an excellent acidity on the final. Extremely persistent, with a great aging potential. N. OF BOTTLES PRODUCED N/A SIZES 0,375 - 0,75 - 1,5 - 3 - 5 lt</div>	<div>PALEO ROSSO 2015 IGT TOSCANA</div> <div></div> <div>GRAPES (%) Cabernet Franc. LAND OF PRODUCTION Bolgheri, Tuscany. ORGANOLEPTIC CHARACTERISTICS Unique aromatic complexity, with aromas of Mediterranean scrub blending wonderfully with a fresh vegetal profile. The wine is surprisingly well-balanced on the palate, and the acidity kick and tannic texture lead to a long, persistent and firm progression. N. OF BOTTLES PRODUCED 25,200 SIZES 0,75 - 1,5 - 3 - 5 lt</div>	<div>COLLEZIONE ORO CHIANTI RISERVA DOCG</div> <div></div> <div>GRAPES (%) Sangiovese 90%, Cabernet 10%. LAND OF PRODUCTION Tuscany. ORGANOLEPTIC CHARACTERISTICS Intense and persistent fruity bouquet, flavour develops sinuously, subtle notes of vanilla coming through in the end. Warm palate with soft tannins, rich in structure, with a long aftertaste. N. OF BOTTLES PRODUCED N/A SIZES 0,75 - 1,5 lt</div>
<div>www.castellobanfi.com</div>		<div>www.lemacchiole.it</div>	<div>www.tenutepiccini.it</div>
<div>POGGIO CAGNANO</div> <div>Meet us at Prowein: Hall: 16 - Booth: E31</div>	<div>FATTORIA DEL CERRO</div> <div>Meet us at Prowein: Hall: 16 - Booth: F51 (Consorzio Brunello di Montalcino)</div>	<div>UGGIANO</div> <div>Meet us at Prowein: Hall: 16 - Booth: E51</div>	
<div>ARENARIO MAREMMA TOSCANA DOC 2015</div> <div></div> <div>GRAPES (%) Cabernet Sauvignon. LAND OF PRODUCTION DOC Maremma Toscana, Tuscany. ORGANOLEPTIC CHARACTERISTICS Impressive and complex nose, full of fruity nuances, mineral hints, dark spices together with rhubarb and thyme finishes. The taste is captivating thanks to a subtle and stratified tannic structure and a relevant minerality aftertaste. N. OF BOTTLES PRODUCED 1,500 SIZES 0,75 lt</div>	<div>FATTORIA DEL CERRO VINO NOBILE DI MONTEPULCIANO DOCG 2015</div> <div></div> <div>GRAPES (%) Predominantly Prugnolo Gentile. LAND OF PRODUCTION Fraz. Acquaviva, Montepulciano, Siena, Tuscany. ORGANOLEPTIC CHARACTERISTICS Cheery and little red fruit at the nose. Elegant and bold at the palate with a long-lasting finish. Roasted meat dishes and seasoned cheeses are the perfect matchings. N. OF BOTTLES PRODUCED 300,000 SIZES 0,75 lt</div>	<div>CHIANTI DOCG RISERVA 2015 FAGIANO</div> <div></div> <div>GRAPES (%) Sangiovese 90%, Canaiolo 10%. LAND OF PRODUCTION Chianti Area, Tuscany. ORGANOLEPTIC CHARACTERISTICS Ruby red colour with slightly garnet hues. Subtle bouquet with hints of sour black cherry, wild berries and violet accompanied by vanilla's nuances. On the palate, it's round and full-bodied, with a persistent and slightly tannic aftertaste. N. OF BOTTLES PRODUCED 60,000 SIZES 0,75 - 1,5 - 3 - 5 lt</div>	<div>PETRAIA 2015 MERLOT DI TOSCANA IGT</div> <div></div> <div>GRAPES (%) Merlot 85%, Cabernet Sauvignon 15%. LAND OF PRODUCTION Chianti Area, Tuscany. ORGANOLEPTIC CHARACTERISTICS Deep and intense red colour with an ethereal perfume. Net bouquet: complex and characteristic hints generated by the Merlot grapes, accompanied by spicy and sweet notes. On the palate it results full-bodied and velvety with a pleasant aftertaste. N. OF BOTTLES PRODUCED 10,000 SIZES 0,75 - 1,5 lt</div>
<div>www.poggiocagnano.it</div>	<div>www.tenutedelcerro.it</div>	<div>www.uggiano.it</div>	

**BOTTEGA**

Meet us at Prowein: Hall: 16 - Booth: E22

**IL VINO DEI POETI  
BRUNELLO DI MONTALCINO DOCG****GRAPES (%)**

Sangiovese Grosso.

**LAND OF PRODUCTION**

Montalcino, Tuscany.

**ORGANOLEPTIC CHARACTERISTICS**

Intense ruby red with garnet tinges. The nose is clear and characteristic with hints of berries, violet, musk, vanilla and spices. The taste is dry, warm, robust, tasty and soft with a pleasant and persistent after-taste.

**N. OF BOTTLES PRODUCED**

20,000

**SIZES**

0,75 lt

[www.bottegaspa.com](http://www.bottegaspa.com)**FAMIGLIA CECCHI**

Meet us at Prowein: Hall: 16 - Booth: D51

**VILLA ROSA CHIANTI CLASSICO  
DOCG GRAN SELEZIONE 2015****GRAPES (%)**

Sangiovese 100%.

**LAND OF PRODUCTION**

The hills of Castellina in Chianti, Siena, Tuscany.

**ORGANOLEPTIC CHARACTERISTICS**

The colour is lively and rarefied, a prelude to an extremely elegant nose, characterized by floral notes that overlap and blend with delicate fruity and light spicy notes. The mouth is sapid, balanced and always vibrant, with the tannin that stretches and opens up to a live end, tense and devoid of any edge.

**N. OF BOTTLES PRODUCED**

13,000

**SIZES**

0,75 lt

<https://villarosa.wine>**MONTEVERRO**

Meet us at Prowein: Hall: 16 - Booth: J56

**TINATA  
IGT TOSCANA ROSSO****GRAPES (%)**

Syrah 70%, Grenache 30%.

**LAND OF PRODUCTION**

Tuscany.

**ORGANOLEPTIC CHARACTERISTICS**

Color: black cherries with hints of cranberries and geranium on the rim. On the nose: explosion of rose petals, lavender, thyme with touches of pepper and camp fire with hits blackberries, capers and tomato stems. On the plate: nice fresh entrance evolving on fresh cut red fruit like raspberries, red cherries lingering on starfruit and maple syrup.

**N. OF BOTTLES PRODUCED**

5,477 (4,758 bottles, 489 magnums, 180 double magnums, 50 bottles of 5 liters)

**SIZES**

0,75 - 1,5 - 3 - 5 lt

[www.monteverro.com](http://www.monteverro.com)**SOCIETÀ AGRICOLA LUNADORO**

Meet us at Prowein: Hall: 16 - Booth: J03

**LUNADORO VINO NOBILE  
DI MONTEPULCIANO DOCG  
PAGLIARETO 2015****GRAPES (%)**

Sangiovese 100%.

**LAND OF PRODUCTION**

Montepulciano, Val di Chiana, Tuscany.

**ORGANOLEPTIC CHARACTERISTICS**

Dark ruby red color with intense garnet hints. Complex and characteristic bouquet, with mature fruits aroma and pepper notes, as well as plum jam and floral notes of violet, chocolate and cigar. Balanced taste, with sweet tannins and the right acidity for a dynamic long finish.

**N. OF BOTTLES PRODUCED**

30,000

**SIZES**

0,75 lt

[www.nobilelunadoro.it](http://www.nobilelunadoro.it)**Lazio****GOTTO D'ORO**

Meet us at Prowein: Hall: 16 - Booth: E78

**VIIGNIER IGT  
VINEA DOMINI****GRAPES (%)**

Viognier 100%.

**LAND OF PRODUCTION**

Castelli Romani, Lazio.

**ORGANOLEPTIC CHARACTERISTICS**

Muscat, citrus fruit, orange flowers, peach, sage, mentholated.

**N. OF BOTTLES PRODUCED**

4,200

**SIZES**

0,75 lt

[www.gottodoro.com](http://www.gottodoro.com)**DOC ROMA  
ROSSO****GRAPES (%)**

Montepulciano 60% and Sangiovese 40%.

**LAND OF PRODUCTION**

Castelli Romani, Lazio.

**ORGANOLEPTIC CHARACTERISTICS**

Evident notes of ripe red fruit, particularly cherry, blackberry and plum. Spicy scent and harmonious vanilla.

**N. OF BOTTLES PRODUCED**

5,300

**SIZES**

0,75 lt

**LUNGAROTTI SOCIETÀ AGRICOLA**

Meet us at Prowein: Hall: 16 - Booth: J25

**TORGIANO ROSSO RISERVA DOCG  
RUBESCO VIGNA MONTICCHIO  
2012****GRAPES (%)**

Sangiovese 100%.

**LAND OF PRODUCTION**

Torgiano, Perugia, Umbria.

**ORGANOLEPTIC CHARACTERISTICS**

Colour: intense ruby red with violet nuances. Bouquet: elegant and complex, it recalls sour cherries and violets, with refined woody notes (cocoa and coffee). The finish is spicy, with pepper and cloves. Flavour: warm and velvety, with solid structure and complex, slightly balsamic fruitiness; lively and pleasantly fresh acidity, intriguing tannins. Finish is long, with spicy closing notes.

**N. OF BOTTLES PRODUCED**

20,000

**SIZES**

0,75 lt

[www.lungarotti.it](http://www.lungarotti.it)**CÔLPETRONE**

Meet us at Prowein: Hall: 16 - Booth: E01 (Ges Sorrentino)

**MONTEFALCO SAGRANTINO  
DOCG 2011****GRAPES (%)**

Sagrantino 100%.

**LAND OF PRODUCTION**

Loc. Marcellano, Gualdo Cattaneo, Perugia, Umbria.

**ORGANOLEPTIC CHARACTERISTICS**

Strong, pronounced tannic concentration, especially when still young. Serve in large glasses at 18°C. Perfect for roasted red meats, rich and elaborate dishes, aged cheeses.

**N. OF BOTTLES PRODUCED**

130,000

**SIZES**

0,75 lt

[www.tenutedelcerro.it](http://www.tenutedelcerro.it)

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FARNESE VINI

Meet us at Prowein: Hall: 16 - Booth: D04

FANTINI  
COLLECTION BIANCO



**GRAPES (%)**  
Sauvignon Blanc, Traminer, Pecorino, Cocciaola.

**LAND OF PRODUCTION**  
Ortona inland and surrounding areas, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Straw-yellow with greenish highlights. The aromas remind of white pulp fruit, especially pears. Balsamic notes reveal the good quality of the wood. This wine immediately reveals great structure, it is warm, fresh, with a good acid content. Intense and persistent aftertaste.

**N. OF BOTTLES PRODUCED**  
N/A

**SIZES**  
0,75 lt

FANTINI  
COLLECTION ROSSO



**GRAPES (%)**  
Montepulciano, Ciliegiolo, Sangiovese.

**LAND OF PRODUCTION**  
Ortona, San Salvo, Pollutri, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Ruby red with garnet highlights. Intense, persistent aroma, fruity (red fruit, 'marasca', plum) with hints of vanilla. Supple, fresh, well balanced, quite intense and persistent. Ready to drink.

**N. OF BOTTLES PRODUCED**  
N/A

**SIZES**  
0,75 lt

CANTINA TOLLO

Meet us at Prowein: Hall: 16 - Booth: H09  
Hall: 16 - Booth: E01 (Ges Sorrentino)

MO MONTEPULCIANO D'ABRUZZO  
DOP RISERVA



**GRAPES (%)**  
Montepulciano 100%.

**LAND OF PRODUCTION**  
Province of Chieti, Pescara and Teramo, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Colour: intense ruby red with purple hues. Fragrance: intense fruit aromas with notes of black cherry and forest fruits blended with hints of spice. Taste: full-flavoured, soft with good length, sweet and silky tannins.

**N. OF BOTTLES PRODUCED**  
N/A

**SIZES**  
0,75 - 1,5 lt

PECO PECORINO  
TERRE DI CHIETI IGP



**GRAPES (%)**  
Pecorino 100%.

**LAND OF PRODUCTION**  
Province of Chieti, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Colour: straw yellow with light green reflexions. Fragrance: fresh and fruity, with clear notes of citrus fruits and tropical fruits, white peach, mango and sage. Its finish has elegant floral perfumes. Taste: full bodied, well-structured with very good persistence and balance. Slight balsamic finish.

**N. OF BOTTLES PRODUCED**  
N/A

**SIZES**  
0,75 lt

[www.farnesevini.it](http://www.farnesevini.it)

[www.cantinatollo.it/en/](http://www.cantinatollo.it/en/)

FEUDO ANTICO

Meet us at Prowein: Hall:16 - Booth: A04

FEUDO ANTICO TULLUM DOP  
PECORINO ORGANIC WITH  
SPONTANEOUS FERMENTATION



**GRAPES (%)**  
Pecorino 100%.

**LAND OF PRODUCTION**  
Tollo hills, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Spontaneous fermentation starter due to yeasts naturally present on organic grapes with maceration of the skins and following fermentation in concrete tanks. Ageing process: on yeasts in concrete and steel tanks. The wine is bottled without being filtered nor stabilized.

**N. OF BOTTLES PRODUCED**  
6,000

**SIZES**  
0,75 lt

FEUDO ANTICO  
TULLUM DOP ROSSO



**GRAPES (%)**  
Montepulciano 100%.

**LAND OF PRODUCTION**  
Tollo hills, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Vinification process: maceration of the skins at controlled temperature in steel tanks with a cavity. Ageing process: by the end of fermentation, 12 months. Refinement in barrel and 18 months in concrete vat.

**N. OF BOTTLES PRODUCED**  
25,000

**SIZES**  
0,75 lt, 1,5 lt

[www.feudoantico.it](http://www.feudoantico.it)

CANTINA ORSOGNA 1964

Meet us at Prowein: Hall: 13 - Booth: D72 (area Demeter brand Lunaria and ZeroPuro)  
Booth: F107-3 (organic brand Vola Volè and Patch Wine)

CIVITAS PECORINO PÉTILLANT  
NATUREL SPARKLING WINE



**GRAPES (%)**  
Pecorino 100%.

**LAND OF PRODUCTION**  
Orsogna, Terre di Chieti, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Colour: pale yellow but impenetrable due to its natural turbidity. Nose: fruity and citrusy notes with irresistible yeasty complexity. Palate: focused and fresh, with a long finish and great flavorsome.

**N. OF BOTTLES PRODUCED**  
30,000

**SIZES**  
0,75 lt

LABELLE MALVASIA PÉTILLANT  
NATUREL SPARKLING WINE



**GRAPES (%)**  
Malvasia 100%.

**LAND OF PRODUCTION**  
Orsogna, Terre di Chieti, Abruzzo.

**ORGANOLEPTIC CHARACTERISTICS**  
Colour: light pale but impenetrable due to its natural turbidity. Nose: intense and persistent floral with notes that reminds of jasmine, broom and yellow flowers. Palate: slightly intense and persistent, fine and fresh with lovely acidity that preserves freshness.

**N. OF BOTTLES PRODUCED**  
30,000

**SIZES**  
0,75 lt

[www.orsognawinery.com](http://www.orsognawinery.com)



VINI CASALBORDINO

Meet us at Prowein: Hall: 16 - Booth: E59

PECORINO IGT TERRE DI CHIETI  
TERRE SABELLI



GRAPES (%)

100% Pecorino.

LAND OF PRODUCTION

South province of Chieti, Abruzzo.

ORGANOLEPTIC CHARACTERISTICS

Colour: light straw-yellow color, brilliant. Fragrance: delicate bouquet with light floral scents and fresh note of mature tropical fruit. Taste: harmonic, balanced, supple and fresh of medium body and persistent.

N. OF BOTTLES PRODUCED

300,000

SIZES

0,75 lt

www.vinicasalbordino.com

AGRIVERDE

Meet us at Prowein: Hall: 15 - Booth: B03

SOLAREA 2015  
MONTEPULCIANO D'ABRUZZO DOC



GRAPES (%)

Montepulciano d'Abruzzo 100%.

LAND OF PRODUCTION

Abruzzo.

ORGANOLEPTIC CHARACTERISTICS

Ruby red with violet reflections. The delicate ageing in fine oaks has contributed to its aromatic complexity: on the nose it expresses an intense bouquet of ripe red fruits such as black cherry in spirit, currant, wild blackberry, and violet enriched with toasted notes of cocoa, tobacco, leather and coffee. In the mouth it is full and elegant with velvety tannins, with a good acidity and long finish.

N. OF BOTTLES PRODUCED

26,000

SIZES

0,75 lt

www.agriverde.it

CODICE CITRA

Meet us at Prowein: Hall: 16 - Booth: A12

BISANZIO CHARDONNAY  
TERRE DI CHIETI IGP



GRAPES (%)

Chardonnay.

LAND OF PRODUCTION

Medium hill in Chieti province, Abruzzo.

ORGANOLEPTIC CHARACTERISTICS

Colour: straw-yellow. Bouquet: delicate and pleasantly fruity with hints of citrus. Taste: harmonic, delicate and zesty taste, long-lingering to the palate. Refinement: two months in stainless steel tanks, 1 month in bottle.

N. OF BOTTLES PRODUCED

N/A

SIZES

0,75 lt

www.citra.it

FERZO MONTEPULCIANO  
D'ABRUZZO DOP SOTTOZONA  
TEATE



GRAPES (%)

Montepulciano (autochthonous vine).

LAND OF PRODUCTION

Hills in the province of Chieti, Abruzzo.

ORGANOLEPTIC CHARACTERISTICS

Colour: intense ruby red with light purple highlights. Bouquet: intense red fruits aroma: black cherry, fig and plum with spicy hints, black pepper and cinnamon. Taste: full body well balanced in accordance with the typical characteristics of the Montepulciano wine, tannin-rich, but soft and juicy, fruit preserve nuances, with a complex and lingering finish.

N. OF BOTTLES PRODUCED

N/A

SIZES

0,75 lt

Marche



CASA VINICOLA GIOACCHINO GAROFOLI

Meet us at Prowein: Hall: 15 - Booth: A31 (Consorzio Grandi Vini)

PODIUM VERDICCHIO  
DEI CASTELLI DI JESI DOC  
CLASSICO SUPERIORE



GRAPES (%)

Verdicchio 100%.

LAND OF PRODUCTION

Company owned vineyards in the municipality of Montecarotto, Verdicchio dei Castelli di Jesi, Marche.

ORGANOLEPTIC CHARACTERISTICS

Color: golden yellow with greenish reflections. Bouquet: intense aroma of ripe yellow fruit, and the elegant scents of citrus fruit combined with a note of honey. Flavor: seductive and soft but with great character and strength, sapidity is extremely prolonged, warm and elegant; the fruity notes of the bouquet are reprised in the constantly evolving flavor.

N. OF BOTTLES PRODUCED

50,000

SIZES

0,75 - 1,5 lt

GROSSO AGONTANO  
CONERO DOCG RISERVA



GRAPES (%)

Montepulciano 100%.

LAND OF PRODUCTION

Company owned vineyards in the municipality of Piancarda and Paterno, on the Conero Mount, Marche.

ORGANOLEPTIC CHARACTERISTICS

Colour: intense, deep tonality of dark ruby red tending to garnet. Bouquet: intense with a complex flavor of ripe red fruit, with a prevalence of cherry scents fused with a delicate spiciness and vanilla tones from the wood. Flavor: sapid, soft, warm and velvety. It features appealing sensations of jam and licorice root. Pronounced persistence.

N. OF BOTTLES PRODUCED

30,000

SIZES

0,75 - 1,5 - 3 lt

www.garofolivini.it



follows

## FEUDI DI SAN GREGORIO

Meet us at Prowein: Hall: 16 - Booth: H26

### TAURASI RISERVA DOCG PIANO DI MONTEVERGINE



#### GRAPES (%)

Aglianico.

#### LAND OF PRODUCTION

Irpinia, Campania.

#### ORGANOLEPTIC CHARACTERISTICS

Lovely ruby red colour. On the nose, sensations of fruit: blackberry, plum and sour black cherry; a balsamic note, spices. The taste is soft, captivating, mineral and balanced with elegant tannins and a persistent finish.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 lt

### STILEMA FIANO DI AVELLINO DOCG 2015



#### GRAPES (%)

Fiano 100%.

#### LAND OF PRODUCTION

Irpinia, Campania.

#### ORGANOLEPTIC CHARACTERISTICS

Light straw-yellow with hints of green reflections. The aromas are complex, with classic hints of flint and salty notes, fresh almond, cedar, wild herbs, with an elegant and extremely clean olfactory profile. Flavor is agile with a marked salty note, accompanied by a surprising freshness that gives it drinkability and finesse. It closes with thin and very long persistence.

#### N. OF BOTTLES PRODUCED

9,000

#### SIZES

0,75 - 1,5 lt

## MASTROBERARDINO

Meet us at Prowein: Hall: 16 - Booth: 16B81

### RADICI TAURASI DOCG RISERVA 2012



#### GRAPES (%)

Aglianico 100%.

#### LAND OF PRODUCTION

Irpinia, Campania.

#### ORGANOLEPTIC CHARACTERISTICS

Deep ruby red color. The bouquet is full, complex, with notes of tobacco, spices, cherry, berries and balsamic aromas. The taste is enveloping, elegant and persistent with distinct notes of plum, bitter cherry, strawberry jam, black pepper and licorice.

#### N. OF BOTTLES PRODUCED

14,000

#### SIZES

0,75 - 1, 5 - 3 lt

### NATURALIS HISTORIA TAURASI DOCG 2012



#### GRAPES (%)

Aglianico 100%.

#### LAND OF PRODUCTION

Irpinia, Campania.

#### ORGANOLEPTIC CHARACTERISTICS

The color is deep ruby red. The bouquet is complex intense and persistent, it offers aromas of violets, black currant, blackberry, and strawberry, black cherry, vanilla and chocolate. The taste is warm, enveloping, with great structure and softness, with aromas of plum, bitter cherry, raspberry, strawberry jam and spices.

#### N. OF BOTTLES PRODUCED

8,000

#### SIZES

0,75 lt

[www.feudi.it](http://www.feudi.it)

[www.mastroberardino.com](http://www.mastroberardino.com)

## TERREDORA DI PAOLO

Meet us at Prowein: Hall: 16 - Booth: A61

### FIANO DI AVELLINO DOCG EX CINERE RESURGO



#### GRAPES (%)

Fiano di Avellino.

#### LAND OF PRODUCTION

Lapio and Montefalcione Avellino, Campania.

#### ORGANOLEPTIC CHARACTERISTICS

Light straw-yellow color. Elegant and complex bouquet on the nose with nice ripe flowery and fruity aromas: pear, apricot, citrus, toasted hazelnut, acacia, honey and a pleasant mineral note. On the palate it is dry, elegant, with a lively acidity, a nice structure and balance. It evolves well over the years.

#### N. OF BOTTLES PRODUCED

100,000

#### SIZES

0,75 lt

### GRECO DI TUFO DOCG LOGGIA DELLA SERRA



#### GRAPES (%)

Greco di tufo.

#### LAND OF PRODUCTION

Montefusco Avellino, Campania.

#### ORGANOLEPTIC CHARACTERISTICS

The long ripening season ensures a brilliant, deep golden color with greenish hues. An outstanding, elegant and balanced wine with intriguing fragrances of white flowers, citrus fruit, pear and apple overlaid by subtle honey and a pleasant mineral sensation. The fine acidity melds well with the richness of the body and the long mineral and fruity aftertaste.

#### N. OF BOTTLES PRODUCED

100,000

#### SIZES

0,75 lt

[www.terredora.com](http://www.terredora.com)

## Basilicata



## TENUTE PICCINI

Meet us at Prowein: Hall: 16 - Booth: F21

### AGLIANICO DEL VULTURE DOC REGIO CANTINA DONPÀ



#### GRAPES (%)

Aglianico del Vulture 100%.

#### LAND OF PRODUCTION

Venosa, province of Potenza, Basilicata.

#### ORGANOLEPTIC CHARACTERISTICS

Intense ruby red colour. A complex wine with great structure. Notes of ripe red fruit and elegant tannins. Ideal with red meat, game and strong cheeses.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 lt

## PATERNOSTER - TOMMASI FAMILY ESTATES

Meet us at Prowein: Hall: 16 - Booth: B02

### DON ANSELMO AGLIANICO DEL VULTURE DOC



#### GRAPES (%)

Aglianico 100%.

#### LAND OF PRODUCTION

Vulture, Basilicata.

#### ORGANOLEPTIC CHARACTERISTICS

Bright, deep ruby red; on the nose it displays a broad, complex bouquet, with notes of red fruits, leather, balsamic herbs and dark spices. On the palate it is dry and potent, with great structure and elegance and an extremely long finish.

#### N. OF BOTTLES PRODUCED

8,000

#### SIZES

0,75 - 1,5 lt

[www.tenutepiccini.it](http://www.tenutepiccini.it)

[www.paternostervini.it](http://www.paternostervini.it)



**TORMARESCA**

Meet us at Prowein: Hall: 12 - Booth: A29

**TORCICODA PRIMITIVO  
DEL SALENTO IGT**

**GRAPES (%)**

Primitivo.

**LAND OF PRODUCTION**

Salento, Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Color: an intense ruby red with light purple highlights. Aroma: notes both of black cherries and wild blackberries followed by delicate hints of vanilla and licorice. Flavor: ample and supple on the first impact, balanced by a pleasurable freshness and by a fruity finish and after-taste.

**N. OF BOTTLES PRODUCED**

N/A

**SIZES**

0,375 - 0,75 - 1,5 - 3 lt

[www.tormaresca.it](http://www.tormaresca.it)
**CONTI ZECCA**

Meet us at Prowein: Hall: 16 - Booth: J10

**CANTALUPI RISERVA DOP  
SALICE SALENTINO**

**GRAPES (%)**

Negroamaro 70%, Malvasia Nera 30%.

**LAND OF PRODUCTION**

Salice Salentino, Lecce, Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Colour: deep ruby red hue with garnet highlights when it ages. Bouquet: aroma of tiny red fruits, berries and spices. Taste: soft and harmonic. Rich body and great structure. Long and persistent finish.

**N. OF BOTTLES PRODUCED**

30,000

**SIZES**

0,75 - 1,5 lt

[www.contizecca.it](http://www.contizecca.it)
**CANTINE DUE PALME**

Meet us at Prowein: Hall: 16 - Booth: J61

**SELVAROSSA SALICE SALENTINO  
ROSSO DOP RISERVA**

**GRAPES (%)**

Negroamaro 90% and Malvasia Nera 10%.

**LAND OF PRODUCTION**

Salento, Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Intense and brilliant ruby red color. The opening of the wine is characterized by aromas of black cherry, plum and blackberry, as well as complex aromas of vanilla, tobacco, licorice, clover, cinnamon and pleasant hint of star anise. It gives the mouth a robust attack, with vigorous tannins, although already round and velvety.

**N. OF BOTTLES PRODUCED**

300,000

**SIZES**

0,75 - 1,5 - 3 - 5 lt

[www.cantineduepalme.it](http://www.cantineduepalme.it)
**CANONICO NEGROAMARO  
SALENTO IGP**

**GRAPES (%)**

Negroamaro 100%.

**LAND OF PRODUCTION**

Salento, Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Ruby red color; aromas of plum, dried herb and cooked black fruit; dry, medium bodied, soft tannins, juicy red fruit flavors. This is a very easy drinking and versatile wine.

**N. OF BOTTLES PRODUCED**

2 million

**SIZES**

0,75 - 1,5 lt

**CASTELLO MONACI**

Meet us at Prowein: Hall: 16 - Booth: A03

**PILUNA PRIMITIVO  
SALENTO IGT**

**GRAPES (%)**

Primitivo.

**LAND OF PRODUCTION**

Salice Salentino, Lecce, Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Dark purple-red colour. Generous aromas of ripe red fruit (plums and cherries), black and morello cherry jam, blending into floral notes of violets, and spicy hints of pepper and vanilla. On the palate it is velvety and richly extracted, warm, with well-judged tannin, good structure, and a nicely lingering flavour with hints of red berry jam and licorice.

**N. OF BOTTLES PRODUCED**

400,000

**SIZES**

0,75 lt

[www.gruppoitalianovini.it](http://www.gruppoitalianovini.it)
**VARVAGLIONE 1921**

Meet us at Prowein: Hall: 16 - Booth: H21

**PAPALE ORO PRIMITIVO  
DI MANDURIA DOC**

**GRAPES (%)**

Primitivo di Manduria 100%.

**LAND OF PRODUCTION**

Manduria, Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

This intense red wine has a round and smooth taste reminiscent of jam and wild berries. A wine that identifies its territory with its important structure, while respecting the elegance that sets it apart.

**N. OF BOTTLES PRODUCED**

200,000

**SIZES**

0,75 lt

[www.varvaglione.com](http://www.varvaglione.com)
**LEONE DE CASTRIS**

Meet us at Prowein: Hall: 16 - Booth: A04

**50° VENDEMMIA SALICE  
SALENTINO ROSSO RISERVA DOC  
2016**

**GRAPES (%)**

Negroamaro 90%, Malvasia nera di Lecce 10%.

**LAND OF PRODUCTION**

Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Wine of an intense red colour with garnet-coloured hints. To the nose fruity sensations of blackberry and black cherry, notes of basil and sweet spices due to the refinement in oak barrels. In the mouth it is smooth and balanced with a strong but never intrusive tannin. Long last finish.

**N. OF BOTTLES PRODUCED**

650,000

**SIZES**

0,75 lt

[www.leonedecastris.com](http://www.leonedecastris.com)
**FIVE ROSES ROSATO  
IGT SALENTO 2018**

**GRAPES (%)**

Negroamaro 90%, Malvasia nera di Lecce 10%.

**LAND OF PRODUCTION**

Apulia.

**ORGANOLEPTIC CHARACTERISTICS**

Characteristic crystalline cherry-red colour and fruity scents of cherry and strawberry. In the mouth it is fresh, smooth and nicely persistent.

**N. OF BOTTLES PRODUCED**

165,000

**SIZES**

0,75 lt

## CANTINE AMASTUOLA

Meet us at Prowein: Hall: 15 - Booth: B03

### LAMAROSSA IGP PUGLIA



#### GRAPES (%)

Primitivo 100%.

#### LAND OF PRODUCTION

Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Colour: deep ruby red, impenetrable. Aroma: a fruity explosion of small red mature fruits with tertiary spicy and balsamic aromas such as bay and tobacco leaves, and salty aromas such as caper. Flavour: full-bodied wine, with tiny, mature and silky tannins, exalted by minerality and a very well present acidity. The closing is persistent, fruity and salty.

#### N. OF BOTTLES PRODUCED

25,000

#### SIZES

0,75 lt

[www.amastuola.it](http://www.amastuola.it)

## CANTINE SAN MARZANO

Meet us at Prowein: Hall: 16 - Booth: A36

### SESSANTANNI PRIMITIVO DI MANDURIA DOP



#### GRAPES (%)

Primitivo 100%.

#### LAND OF PRODUCTION

Very old vineyards selected in San Marzano (Ta) and Sava (Ta), Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Very intense and elegant ruby red colour; ample and complex fruity fragrance with hints of plum, cherry jam and tobacco, slightly spicy. A full-bodied wine, soft and rich in tannins, with a finish that offers notes of cocoa, coffee and vanilla.

#### N. OF BOTTLES PRODUCED

300,000

#### SIZES

0,75 lt

[www.sanmarzanowines.com](http://www.sanmarzanowines.com)

## CONTRI SPUMANTI

Meet us at Prowein: Hall: 16 - Booth: J32

### WHY NOT 15.0 PREMIUM ZIN ZINFANDEL IGT PUGLIA



#### GRAPES (%)

Zinfandel (Primitivo)

#### LAND OF PRODUCTION

Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Deep ruby red with garnet hints. Intense aroma with notes of overripe small berry and plum jam. In the mouth harmonious, balanced with soft ripe tannins, leave a pleasant after taste of ripe red fruits.

#### N. OF BOTTLES PRODUCED

300,000

#### SIZES

0,75 lt

[www.contrispumanti.com](http://www.contrispumanti.com)

### WHY NOT 15.0 NEGROAMARO ZINFANDEL IGT PUGLIA



#### GRAPES (%)

Negroamaro, Zinfandel (Primitivo).

#### LAND OF PRODUCTION

Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Deep ruby red with garnet hints. Intense aroma with notes of overripe small berry and cooked plums. Ethereal scents of licorice, chocolate and finally nuances of sweet spices such as nutmeg and vanilla. In the mouth: full-bodied and powerful with soft ripe tannins, well-balanced, with pleasant bitter hints of hazelnuts in the after taste.

#### N. OF BOTTLES PRODUCED

1,300,000

#### SIZES

0,75 lt

## CASA GIRELLI

Meet us at Prowein: Hall: 16 - Booth: D18

### VIRTUOSO PRIMITIVO DI MANDURIA DOC



#### GRAPES (%)

Primitivo.

#### LAND OF PRODUCTION

Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Full and tasty, with soft tannins and sweet cherry notes. Complex and sophisticated.

#### N. OF BOTTLES PRODUCED

50,000

#### SIZES

0,75 lt

[www.casagirelli.com](http://www.casagirelli.com)

## LOSITO E GUARINI

Meet us at Prowein: Hall: 15 - Booth: F01

### NEGROAMARO PRIMITIVO IGP PUGLIA BOLLATO



#### GRAPES (%)

Negroamaro and Primitivo.

#### LAND OF PRODUCTION

Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Color: vibrant ruby red with garnet red tinges. Nose: intense, complex with red fruit notes such as plum, Marasca cherry, blackberry, vanilla flavoured with hints of hide, tobacco and a few pleasant balsamic notes. Palate: warm, mouth filling, firm, long lingering with good entry of tannins to appreciate the unique character of the two wine varieties.

#### N. OF BOTTLES PRODUCED

N/A

#### SIZES

0,75 - 3 lt

[www.lositoeguarini.it](http://www.lositoeguarini.it)

## TINAZZI

Meet us at Prowein: Hall: 16 - Booth: E03

### FEUDO CROCE PRIMITIVO DI MANDURIA DOP IMPERIO LXXIV



#### GRAPES (%)

Primitivo di Manduria 100%.

#### LAND OF PRODUCTION

Apulia.

#### ORGANOLEPTIC CHARACTERISTICS

Presents a complex panorama of aromas with marked notes of ripe red fruit, spices, slight hints of cocoa and a balsamic vein. Good persistence and harmony with hints of dry fruit and soft tannins with a toasted finish.

#### N. OF BOTTLES PRODUCED

180,000

#### SIZES

0,75 lt

[www.tinazzi.it](http://www.tinazzi.it)

## Sardinia



## CANTINA MESA

Meet us at Prowein: Hall: 16 - Booth: A03

### BUIO CARIGNANO DEL SULCIS DOC



#### GRAPES (%)

Carignano 100%.

#### LAND OF PRODUCTION

Sulcis Iglesiente, Sardinia.

#### ORGANOLEPTIC CHARACTERISTICS

Ample, sophisticated nose with hints of ripe red berries, Mediterranean herbs and hot spices. At the palate exudes nobility and richness in spite of its energetic, eager youthfulness rich in iodine and fleshy. Biting but not aggressive tannins, coupe with underlying savouriness, give momentum to fruity and balsamic notes.

#### N. OF BOTTLES PRODUCED

223,000

#### SIZES

0,5 - 0,75 lt

[www.cantinamesa.com](http://www.cantinamesa.com)



**MANDRAROSSA**

Meet us at Prowein: Hall: 16 (Open Space "Vini di Sicilia") - Booth: C62 (tables 5 and 6)

**MANDRAROSSA CARTAGHO  
SICILIA DOC**

**GRAPES (%)**

Nero d'Avola 100%.

**LAND OF PRODUCTION**

South West Coast of Sicily.

**ORGANOLEPTIC CHARACTERISTICS**

Intense scents of wild blackberries and ripe morello cherries.

**N. OF BOTTLES PRODUCED**

40,000

**SIZES**

0,75 – 1,50 – 3,00 lt

[www.mandrarossa.it](http://www.mandrarossa.it)

**DUCA DI SALAPARUTA GROUP**

Meet us at Prowein: Hall: 16 - Booth: A03

**CORVO ROSSO  
TERRE SICILIANE IGT**

**GRAPES (%)**

Sicilian red grapes.

**LAND OF PRODUCTION**

Central and eastern Sicily in the provinces of Agrigento and Caltanissetta, on soils and in microclimates with a traditional vocation for quality red grapes.

**ORGANOLEPTIC CHARACTERISTICS**

Colour: lively ruby-red with light garnet red highlights. Bouquet: intense, complex, fruity of morello cherry and pleasant. Flavour: dry, full, pleasantly winy, balanced, full-bodied and persistent.

**N. OF BOTTLES PRODUCED**

3,000,000

**SIZES**

0,75 lt

**CORVO MOSCATO  
TERRE SICILIANE IGT**

**GRAPES (%)**

Moscato.

**LAND OF PRODUCTION**

Central and Western Sicily, Trapani area.

**ORGANOLEPTIC CHARACTERISTICS**

Colour: straw yellow with greenish highlights. Bouquet: intense and harmonious, delicate Muscat scents with clear notes of peach, honey and apricot. Flavour: light, fresh, lively, pleasantly aromatic.

**N. OF BOTTLES PRODUCED**

90.000

**SIZES**

0,75 lt

[www.duca.it](http://www.duca.it)

**FARNESE VINI**

Meet us at Prowein: Hall: 16 - Booth: D04

**CALALENTA ROSATO  
TERRE SICILIANE IGP**

**GRAPES (%)**

Nerello Mascalese 60%, Merlot 20%, Cabernet Sauvignon 20%.

**LAND OF PRODUCTION**

Sambuca di Sicilia, Agrigento, Sicily.

**ORGANOLEPTIC CHARACTERISTICS**

The appearance is clear and bright litchi-melon pink with coral and salmon hue at the center. On the nose is clean and intense with raspberry melon and grapefruit underlined with a floral note of rose and broom. The palate is dry, elegant and fresh. It can be silky and even saline.

**N. OF BOTTLES PRODUCED**

N/A

**SIZES**

0,75 lt

[www.farnesevini.it](http://www.farnesevini.it)

**CASA GIRELLI**

Meet us at Prowein: Hall: 16 - Booth: D18

**LAMURA CHARDONNAY TERRE  
SICILIANE IGT ORGANIC WINE**

**GRAPES (%)**

Chardonnay.

**LAND OF PRODUCTION**

Sicily.

**ORGANOLEPTIC CHARACTERISTICS**

Bright straw yellow with coppery reflections. Intense aroma with mineral nuances, exotic fruit and wild flowers. Good structure with a nicely balancing acidity.

**N. OF BOTTLES PRODUCED**

50,000

**SIZES**

0,75 lt

[www.casagirelli.com](http://www.casagirelli.com)

**CANTINE PELLEGRINO**

Meet us at Prowein: Hall: 16 - Booth: B43

**DIANTHÀ WHITE  
TERRE SICILIANE IGT**

**GRAPES (%)**

Blend of Sicilian indigenous grape varieties.

**LAND OF PRODUCTION**

Territory of Petrosino and Mazara del Vallo, province of Trapani, Sicily.

**ORGANOLEPTIC CHARACTERISTICS**

Diantà, the divine flower. The bouquet is elegant, ethereal and floral with pleasant scents of jasmine and orange blossoms, blended with fresh aromas of lemon and mint. The colour is light straw yellow and the flavour is fresh, well balanced and citrusy with hints of grapefruit and wild fennel.

**N. OF BOTTLES PRODUCED**

117,132

**SIZES**

0,75 lt

[www.carlopedrigrino.it](http://www.carlopedrigrino.it)

**PLANETA**

Meet us at Prowein: Hall: 16 - Booth: H26 (ISWA) - Hall: 16 - Booth: H61 (Der Feinschmecker)  
Hall: 16 - Booth: J57 (Stoppervini)

**CHARDONNAY 2017  
SICILIA MENFI DOC**

**GRAPES (%)**

Chardonnay 100%.

**LAND OF PRODUCTION**

Menfi, Agrigento, Sicily.

**ORGANOLEPTIC CHARACTERISTICS**

Deep clear golden but transparent colour. A soft white wine underlaid by a refreshing acid vein which accompanies each mouthful. A slight mineral suggestion combines harmoniously with the flavour of ripe yellow peaches, acacia honey and marzipan and with some peaty, cereal and toasted aromas which precede the powerful balanced finish.

**N. OF BOTTLES PRODUCED**

200,000

**SIZES**

0,75 – 1,5 – 3 lt

<https://planeta.it>

**TERRE CEVICO GROUP**

Meet us at Prowein: Hall: 15 - Booth: D71

**B.IO CATARRATTO CHARDONNAY  
TERRE SICILIANE IGT**

**GRAPES (%)**

Catarratto, Chardonnay.

**LAND OF PRODUCTION**

Inland southwestern vineyards of Sicily.

**ORGANOLEPTIC CHARACTERISTICS**

Deep golden colour with green glints. Fresh, mineral nose with notes of citrus fruits and linden. Moderate structure, fresh acidity and a markedly fruity after-taste.

**N. OF BOTTLES PRODUCED**

238,458

**SIZES**

0,75 lt

[www.bpuntoio.it/en](http://www.bpuntoio.it/en)

follows

CONTRI SPUMANTI

Meet us at Prowein: Hall: 16 - Booth: J32

DEDICATO VINO SPUMANTE  
MILLESIMATO EXTRA DRY



GRAPES (%)

Italian white grapes suitable for the production of sparkling wine, of a single vintage, in particular Trebbiano e Garganega.

LAND OF PRODUCTION

Italian grapes coming in particular from the Region of Veneto and Emilia.

ORGANOLEPTIC CHARACTERISTICS

Brilliant straw yellow with light greenish hints. Fine and delicate perlage. In the nose fragrant and harmonic, with pleasant fruity and floral notes and hints of bread crust in the aftertaste. Full and fresh in the palate, slightly acid and light fruity. In the mouth it is dry and sapid with a bitter almond after taste.

N. OF BOTTLES PRODUCED

200,000

SIZES

0,75 lt

[www.contrispumanti.com](http://www.contrispumanti.com)

FRATELLI MARTINI SECONDO LUIGI

Meet us at Prowein: Hall: 16 - Booth: D31

SANT'ORSOLA  
CUVÉE BRUT MASTER C27



GRAPES (%)

Glera.

LAND OF PRODUCTION

Italy.

ORGANOLEPTIC CHARACTERISTICS

Taste: dry, fresh. Character delicately fruited.

N. OF BOTTLES PRODUCED

N/A

SIZES

0,75 lt

[www.fratellimartini.it](http://www.fratellimartini.it)

CASA GIRELLI

Meet us at Prowein: Hall: 16 - Booth: D18

CANALETTO  
PINOT GRIGIO VENEZIA DOC



GRAPES (%)

Pinot Grigio.

LAND OF PRODUCTION

Italy.

ORGANOLEPTIC CHARACTERISTICS

Brilliant straw-yellow colour. Delicate and fresh at the nose, with fruity and floral scent. The palate is dry, fresh and well-balanced.

N. OF BOTTLES PRODUCED

50,000

SIZES

0,75 lt

[www.casagirelli.com](http://www.casagirelli.com)

LOSITO E GUARINI

Meet us at Prowein: Hall: 15 - Booth: F01

PINOT NOIR ROSÉ  
EXTRA DRY LEBOLLÉ



GRAPES (%)

Pinot Noir.

LAND OF PRODUCTION

Italy.

ORGANOLEPTIC CHARACTERISTICS

Color: soft pink. Nose: complex and intense, pleasantly fruity with hints of cherry and strawberry. Palate: well balanced, dry and fresh.

N. OF BOTTLES PRODUCED

N/A

SIZES

0,75 lt

[www.lositoeguarini.it](http://www.lositoeguarini.it)

TENUTE PICCINI

Meet us at Prowein: Hall: 16 - Booth: F21

MEMORO ROSSO  
VINO D'ITALIA



GRAPES (%)

Primitivo 40%, Montepulciano d'Abruzzo 30%, Nero d'Avola 20%, Merlot del Veneto 10%.

LAND OF PRODUCTION

Sicily, Apulia, Veneto and Abruzzo.

ORGANOLEPTIC CHARACTERISTICS

A warm, modern style with notes of dark cherries, figs and coffee in a delicate oak frame. Generous on the palate, revealing a bright fruity core. Concentrated, exposing great structure, yet harmonious and soft. Long, dense finish.

N. OF BOTTLES PRODUCED

N/A

SIZES

0,375 – 0,75 – 1,5 lt

[tenutepiccini.it](http://tenutepiccini.it)

SCHENK ITALIAN WINERIES

Meet us at Prowein: Hall: 16 - Booth: J03

CANTINE DI ORA IL CASATO  
PINOT GRIGIO VALDADIGE DOC  
2018



GRAPES (%)

Pinot Grigio 100%.

LAND OF PRODUCTION

Valdadige, between Veneto and Trentino Alto Adige.

ORGANOLEPTIC CHARACTERISTICS

Straw-yellow color, intense and long lasting fruity and floral nose, with golden apple, litchi and hay hints. In the mouth it is dry, with great character and elegance, and a good balance between body and acidity.

N. OF BOTTLES PRODUCED

20,000

SIZES

0,75 lt

[www.schenkitalia.it](http://www.schenkitalia.it)

SERENA WINES 1881

Meet us at Prowein: Hall: 15 - Booth: A81

SPUMANTE ROSÉ  
EXTRA DRY TERRA SERENA



GRAPES (%)

Blend of red grapes vinificated in rosé.

LAND OF PRODUCTION

Italy.

ORGANOLEPTIC CHARACTERISTICS

Light pink colour with cyclamen tints, fine and persistent perlage. The fragrance is fruity with strawberry scent. The taste is fresh, delicate and harmonious.

N. OF BOTTLES PRODUCED

30,000

SIZES

0,20 – 0,75 lt

[www.serenawines.it](http://www.serenawines.it)

SERENA ICE WINES  
1881 DEMI SEC



GRAPES (%)

Blend of white grapes.

LAND OF PRODUCTION

Italy.

ORGANOLEPTIC CHARACTERISTICS

Pale straw yellow, with vivid perlage. Scents are pleasantly fresh with hints of yellow fruits like peach and apricot. Clean in the mouth and harmonious at taste.

N. OF BOTTLES PRODUCED

15,000

SIZES

0,75 lt





COMING SOON

VINITALY

7-10 APRIL 2019 - VERONA, ITALY



## "ORGANIC AND DESIGN UNDER THE SPOTLIGHT"

Organic Hall and Vinitaly Design are two of the biggest innovations at the 53rd edition of Vinitaly, in Verona from 7 to 10 April. Notwithstanding the expansion of net available space, achieved thanks to a new layout of the event, the forthcoming 2019 edition of the International wine and spirits exhibition is sold out. Last year, 32,000 international buyers - out of a total of 128,000 visitors from

143 countries - took part in the event. At the same time, the total number of consumer visitors is gradually decreasing.

Thanks to the upgraded format of Hall F and Hall 8, new companies will now manage to attend the show or to expand their booths. Enolitech has also undergone significant rationalisation: it is also held in Hall F, alongside the new Vinitaly Design event, highlighting

all products and accessories that complete the offering associated with promoting wine and sensorial experience. Vinitaly and Enolitech are also joined by Sol&Agrifood, the International exhibition of quality agro-foods dedicated to extra virgin olive oil (Evo), craft beers and artisanal food. In 2018, Vinitaly was attended by 4,461 exhibitors from 35 countries over a net area of 95,449 square meters.

[www.vinitaly.com](http://www.vinitaly.com)

VINEXPO

13-16 MAY 2019 - BORDEAUX, FRANCE



## "100% BUSINESS, 100% INTERNATIONAL"

International wine and spirits fair, Vinexpo, returns from 13 to 16 May 2019 in Bordeaux. Four days to travel the world of wines and spirits, meet the key decision-makers, do business, discuss the strategic challenges the industry faces and enjoy an immersive experience surrounded by the most prestigious vineyards. 850 journalists from 40 countries

are expected, as well as more than 40,000 visitors from the world over. The previous edition, held in 2017, was attended by over 2,300 exhibitors from more than 40 countries.

WOW! World of Organic Wines also returns to Vinexpo Bordeaux with a selection of international organic and biodynamic wines and spirits. While in association with the

New Aquitaine Regional Council (Conseil régional de Nouvelle-Aquitaine), Vinexpo is organising the first day devoted entirely to the impact of climate change on the wine and spirits industry. The scientific, technical and economic aspects will be discussed in a series of talks to take place throughout the day on 14 May.

[www.vinexpo.com](http://www.vinexpo.com)

53<sup>rd</sup> EDITION

# vinitaly

INT'L WINE & SPIRITS EXHIBITION



**PASSION IN BUSINESS**

**7 - 10**  
**APRIL 2019**  
--> VERONA <--

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Verona 5-8 april 2019  
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**5StarWines**  
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2019

