



**European Pavilion
at the SIAL InterFOOD Jakarta
Jakarta, November 22 – 25, 2017**



Company Profile and Registration Form

I. Company Profile

(Please attach a company brochure)

a. Company Details

Company Name
Contact Person / Position
Email Address
Phone Number
Office Address
Company Website
Year of Foundation
Number of Employees
Revenue in 2015 (EUR)
Share of export in the revenue in 2015 (%)

Principal business type (e.g. manufacturer, distributor, exporter, importer, etc.):
In which industry (s) do you work?
How many years have you been active in the industry sector?
Which countries are considered as your export market?
Short company profile:

c. Products and Services

Which products do you want to sell in Indonesia? Please describe.

8-figure customs tariff number/HS-code (if available):
Fields of application of your products:
Certification of your products (if available):
How are your products/services marketed and distributed in Europe and other continents? <input type="checkbox"/> Wholesaler <input type="checkbox"/> Sales Representative <input type="checkbox"/> Own sales person <input type="checkbox"/> Others:
Kindly list some of your Business Partners for your export business, as examples:

Please mention the strengths of your products in comparison to your competitors.

Please mention some of your competitors (in Europe and internationally/Indonesia) as well as their business/product focus in comparison to your products?

d. Business Objectives

What is your objective in Indonesian market (short term & long term)? (e.g. Import, export, founding a company)?

What is your business objective for SIAL InterFOOD Jakarta 2017?

What type of Business Partner would you be looking for in Indonesia (e.g. importers, distributors, related industries, etc)?

Who are your target customers (or sectors) both domestic and overseas?

Have you already started doing business in Indonesia? If so, please describe your business activities in the market so far?

How do you classify your knowledge about the Indonesian Market?

- ☐ High
- ☐ Low
- ☐ Medium

II. Registration form

• I hereby confirm that I would like to participate in the EU Pavilion at SIAL InterFOOD Jakarta 2017:

1.400 EUR per company (+10% VAT): Individual booth stand at joint EU Pavilion at SIAL InterFOOD and individual pre-arranged and pre-booked meeting agenda

• I hereby confirm that I have read and understood, and I agree to accept the terms and conditions of participation in the EU Pavilion at SIAL InterFOOD Jakarta 2017

Company Name: _____

Address: _____

Postal code and city: _____

Participant

Name: _____

Job Title: _____

E-mail: _____

Telephone: _____

Date: ____ / ____ / ____

Signature and stamp: